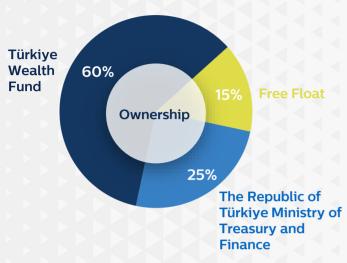


### **Ownership**



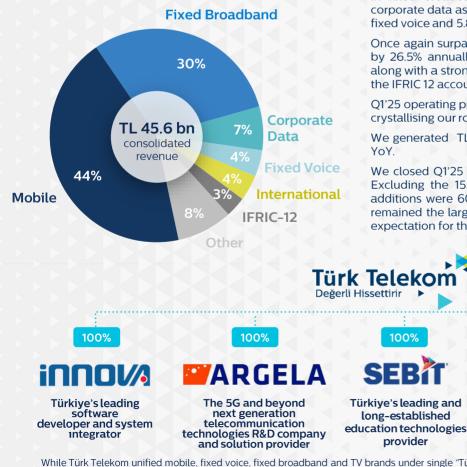
Note: Türkive Wealth Fund has 1.68% share in free float.

### 2025 Guidance

- Revenue growth (exc. IFRIC 12) to be 8-9%
- EBITDA margin to be 38-40%
- CAPEX intensity to be 28-29%

Note 1: 2025 guidance represents approximate values. Note 2: We assumed mid-to-high twenties inflation rate by the end of 2025 Note 3: Capex guidance excludes potential spending for the solar investments, 5G tender, concession renewal and license fees

### **Revenue Breakdown (Q1'25)**



# **Corporate Fact Sheet 2025 Q1**

The Corporate Fact Sheet is based on unaudited 2025 Q1 financials reported in accordance with TAS29.

#### **TTKOM Bloomberg: TTKOM TI Reuters: TTKOM IS**

world-class, Türk Telekom Group is Türkiye's integrated telecommunication and technology service provider offering its customers the complete range of mobile, broadband, data, TV and fixed voice services as well as innovative convergence technologies under the unified "Türk Telekom" brand. Türkiye is one of the largest telecom markets in EMEA region with 86 mn growing population and increasing number of households.

#### **Overview of Türk Telekom**

Türk Telekom was privatised in 2005 and IPO'ed in 2008; underwent a successful transformation resulting in increased efficiency and enlarged service scope.

Unification of mobile, broadband, TV and fixed voice brands under single Türk Telekom brand with a customer oriented and integrated structure.

Strong portfolio of subsidiaries, all well positioned to create value both via supporting core businesses and via third party sales.

Fibre cable network length increased to 482K km as of Q1'25 from 475K km as of Q4'24 and 441K km as of Q1'24.

Fibre network covered 33.2 million households by the end of O1'25 compared to 33.1 million as of O4'24 and 32.2 million as of O1'24.

LTE population coverage was 99.7% as of Q1'25

#### **Financial and Operational Highlights**

Consolidated revenues increased by 18.3% to TL 45.6 billion from TL 38.5 billion a year ago. Fixed internet and mobile have once again led growth which was also supported by the robust pace in corporate data and equipment sales. Excluding the IFRIC 12 accounting impact, Q1'25 revenue was TL 44.2 billion, up 17.6% YoY including increases of 20.8% in fixed broadband, 24.3% in mobile, 16.0% in TV and 31.2% in corporate data as well as contractions of 8.8% in international. 2.5% in fixed voice and 5.8% in other segments.

Once again surpassing the top-line growth consolidated EBITDA rose by 26.5% annually to TL 17.9 billion from TL 14.2 billion a year ago along with a strong 260 bps margin expansion YoY to 39.3%. Excluding the IFRIC 12 accounting impact, EBITDA margin was 40.2%.

Q1'25 operating profit reached TL 8.2 billion, up 92.6% YoY; once again crystallising our robust performance.

We generated TL 5.1 billion of net income in Q1'25 growing by 45.2% YoY

We closed Q1'25 with 53.6 million subscribers in total, up 447K QoQ. Excluding the 155K loss in the fixed voice segment, quarterly net additions were 602K despite a relative low seasonality in Q1. Mobile remained the largest contributor but fixed internet also surpassed our expectation for the period.







100%

end multichannel

solutions

Türk Telekom

100%

International arm of the group that opens up to the world in wholesale data, voice, SMS and mobile roaming services

While Türk Telekom unified mobile, fixed voice, fixed broadband and TV brands under single "Türk Telekom" brand, TTNET A.S., and TT Mobil İletişim Hizmetleri A.S. legal entities remain intact

**Türk Telekom Investor Relations** 

investorrelations@turktelekom.com.tr

www.ttinvestorrelations.com.tr

# **Türk Telekom Group**

# Operational Performance Fixed Broadband

DSL Subscribers (mn) = Fibre Subscribers (mn)



# Mobile

Prepaid (mn) Postpaid (mn)



### ΤV

■Total TV (incl. Tivibu Go) (K) ■Tivibu Home (K)



# **Fixed Voice**

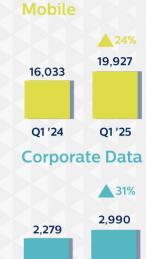
Fixed Voice (mn) Naked Broadband (mn)



# **Corporate Fact Sheet 2025 Q1**

## Revenue Performance (TLmn) Fixed Broadband Mo





Q1'24

Q1'25

# **Summary Financials**

Consolidated Income Statement (TL mn)	Q1 '24	Q1 '25
Revenues	38,545	45,596
EBITDA	14,158	17,912
Margin	36.7%	39.3%
Operating Profit	4,275	8,233
Margin	11.1%	18.1%
Financial Income / (Expense)	(7,802)	(5,515)
Monetary Gain / (Loss)	10,605	5,925
Tax Income / (Expense)	(3,543)	(3,509)
Net Income	3,536	5,134
Margin	9.2%	11.3%
Cash Flow Statement (TL mn)	Q1 '24	Q1 '25
Operating Cash Flow	5,857	14,009
Investing Cash Flow		
	(3,265)	(6,167)
CAPEX	(6,174) 2,909	(8,970) 2,803
Other Investing Activities		
Currency Protected Time Deposit	(2,776)	7,763
Financing Cash Flow	142	(16,086)
Monetary Gain / (Loss) on Cash and Cash Equivalents	(1,788)	(594)
Net Change in Cash Position	(1,831)	(1,074)
Consolidated Balance Sheet (TL mn)	31.12.2024	31.03.2025
Total Assets	297,452	285,396
Cash and Cash Equivalents	8,290	7,915
Tangible Assets	125,208	125,787
Intangible Assets	92,665	92,052
Right of Use Assets	9,741	10,608
Other Assets	61,548	49,033
Total Equity and Liabilities	297,452	285,396
Share Capital	84,604	84,604
Reserves, Retained Earnings and Other Equity Items	76,188	80,617
	76,188 77,625	80,617 64,965

**Türk Telekom Investor Relations** 

investorrelations@turktelekom.com.tr

www.ttinvestorrelations.com.tr