

Disclaimer

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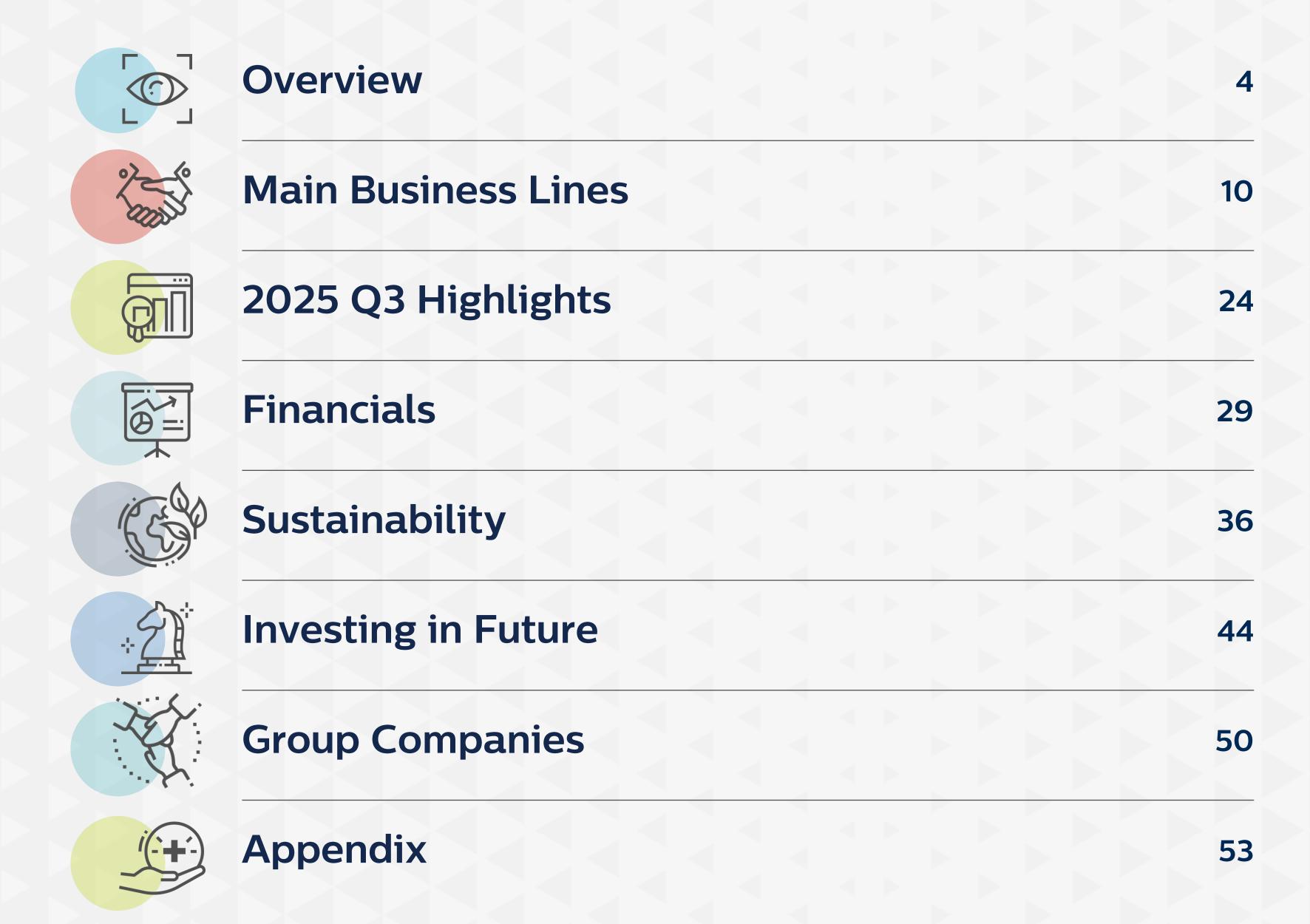
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Note: EBITDA is a non-GAAP financial measure. The EBITDA definition used in this investor presentation includes revenues, cost of sales, marketing, sales and distribution expenses, general administrative expenses, research and development expenses and other operating income/(expense), and income/(expense) from investing activities, but excludes depreciation, amortisation and impairment expenses, financial income/(expenses) presented in other operating income/(expenses) (i.e. FX gain/(loss), interest and rediscount income/(expense) on current accounts excluding bank borrowings)





Agenda





Türk Telekom Highlights

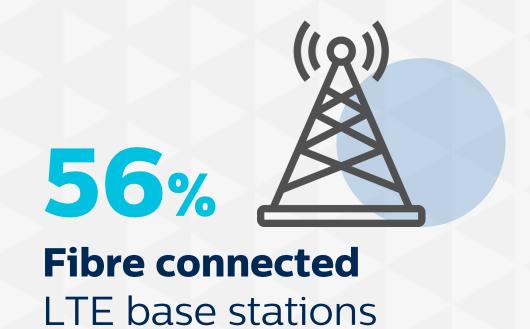


Leading

Operator in Türkiye

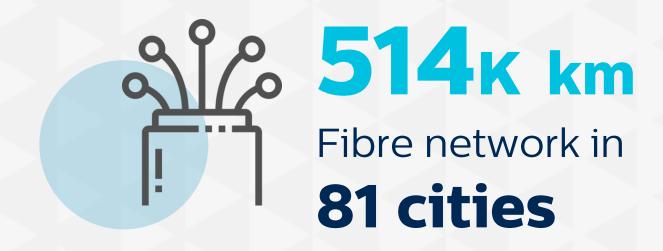
Integrated telecom services

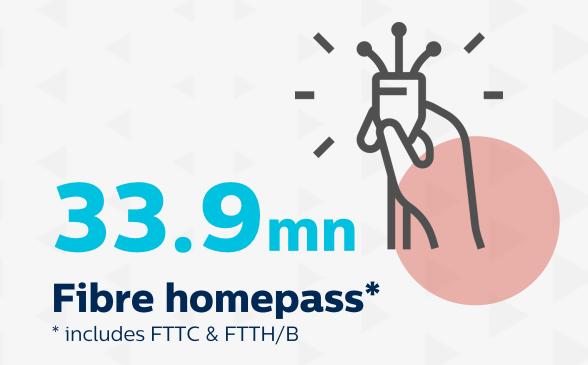




Highest 5 5 Spectrum capacity per subscriber











Shareholder Structure

Ownership and Corporate Structure



60% of shares

owned by Türkiye Wealth Fund.



25% of shares

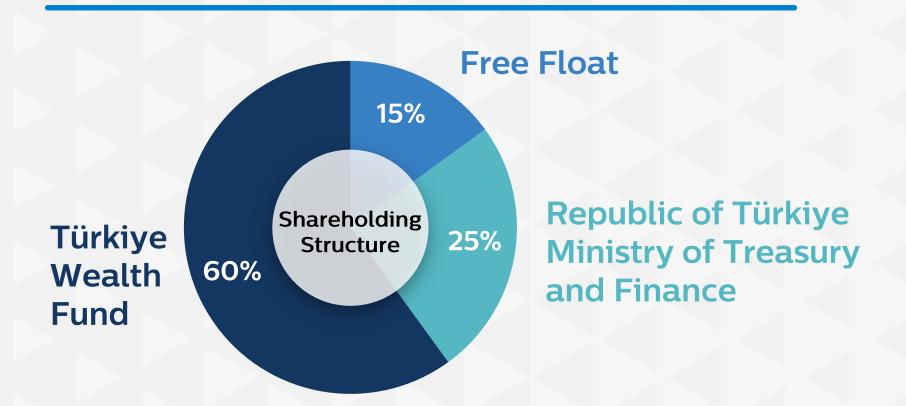
owned by Republic of Türkiye Ministry of Treasury and Finance.

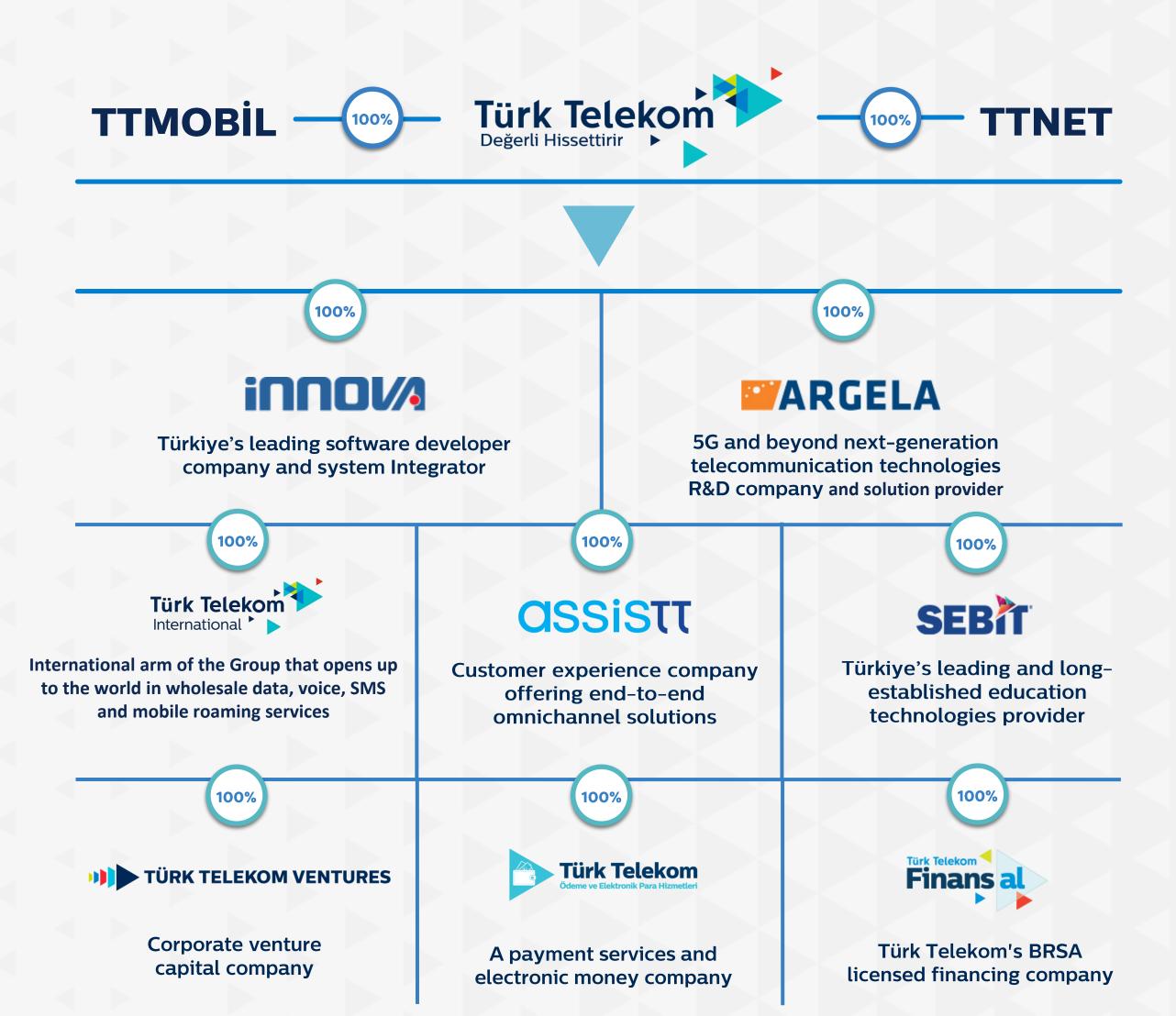


15% of shares

publicly traded on Borsa İstanbul since 2008. (of which 1.68% also owned by Türkiye Wealth Fund)

Shareholding Structure







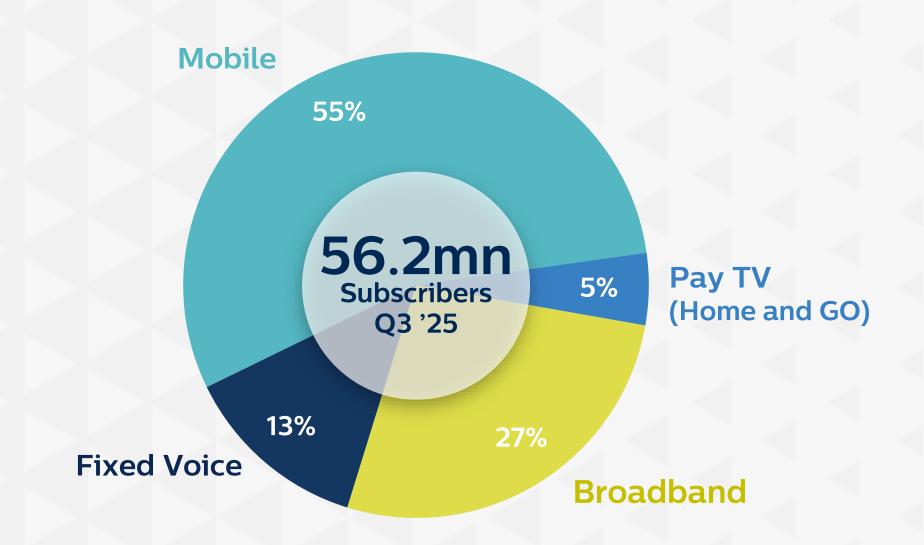
Creating More Value





Diversified Portfolio & Strong Market Position

Diversified Subscriber Base



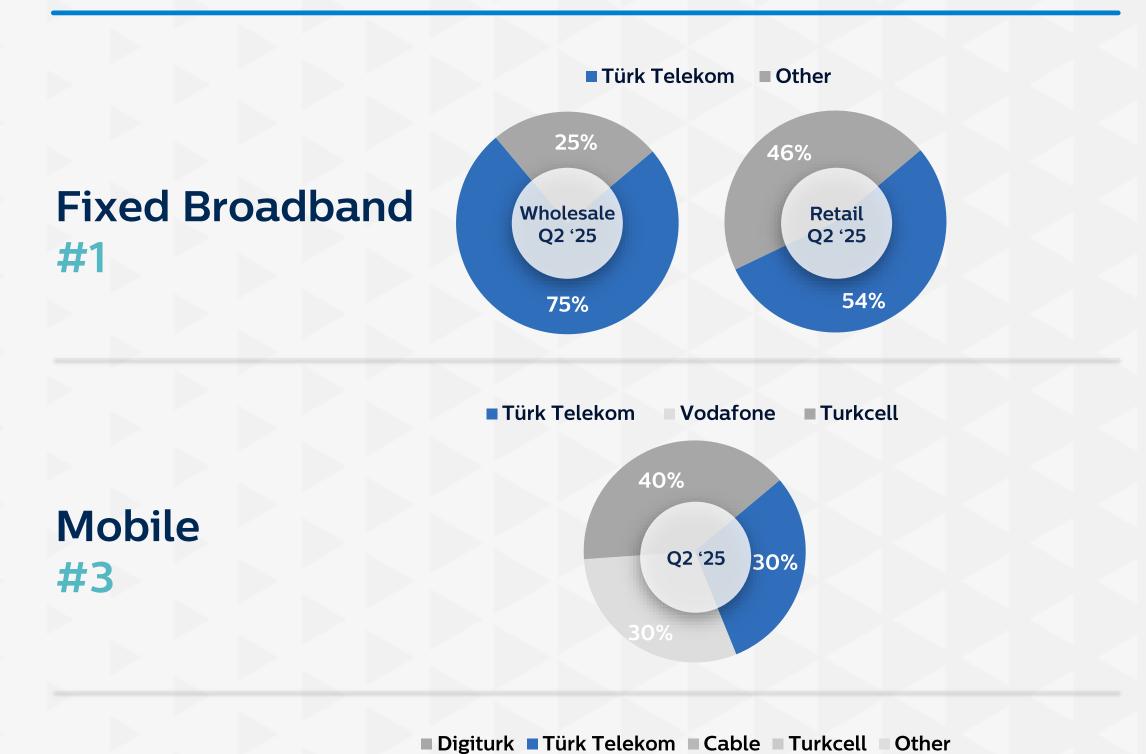
Vodafone



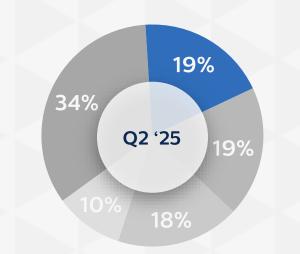
Turkcell



Subscriber Market Share



Pay TV

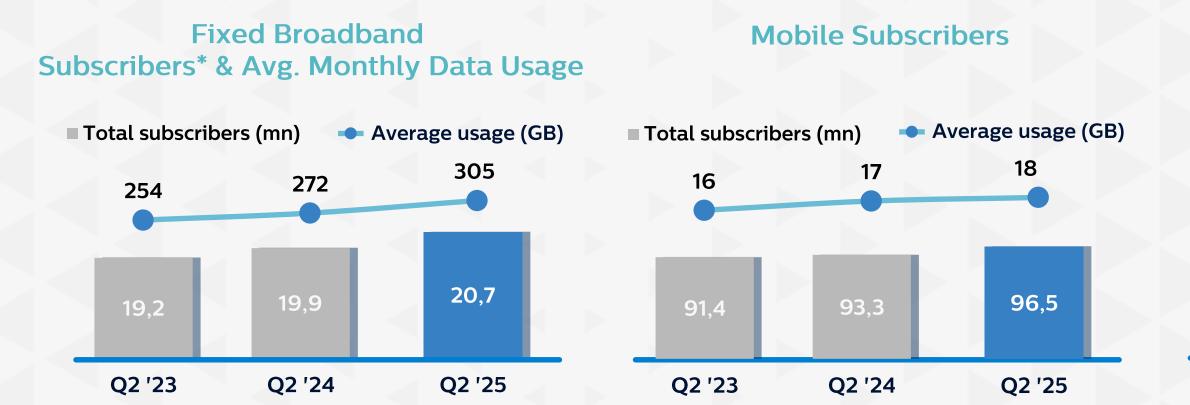




Structurally Attractive Domestic Market

* Dial-up and other methods are included



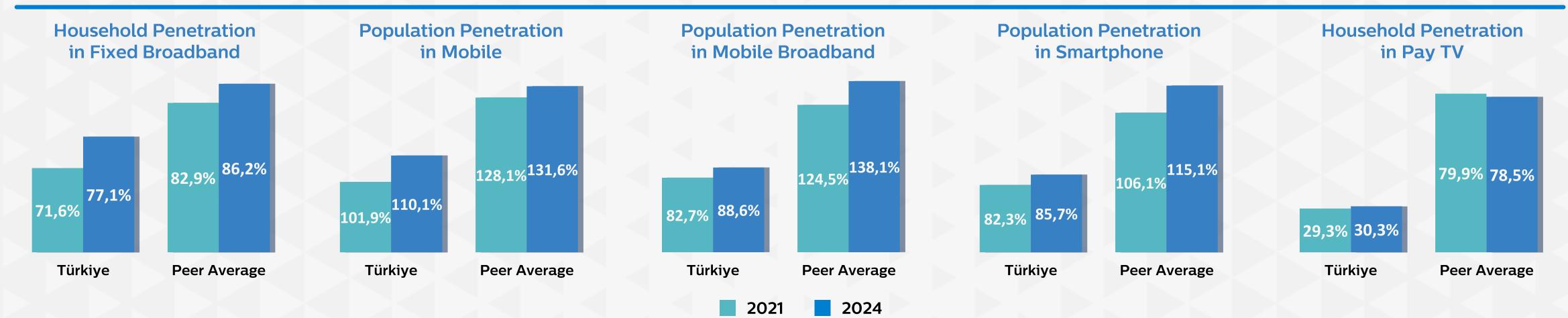




Pay TV Subscribers (mn)

(IPTV, DTH, Cable TV)

Large penetration upside across business segments



Source: ICTA report, Analysys Mason and GSMA Intelligence Notes:

- Fixed Broadband, Mobile, Smartphone and Pay TV peer average includes UK, Germany, France, Greece, Poland, Hungary and Czechia
- Mobile broadband peer average includes OECD countries. The mobile broadband peer average data for 2024 is up to date as of Q2'24





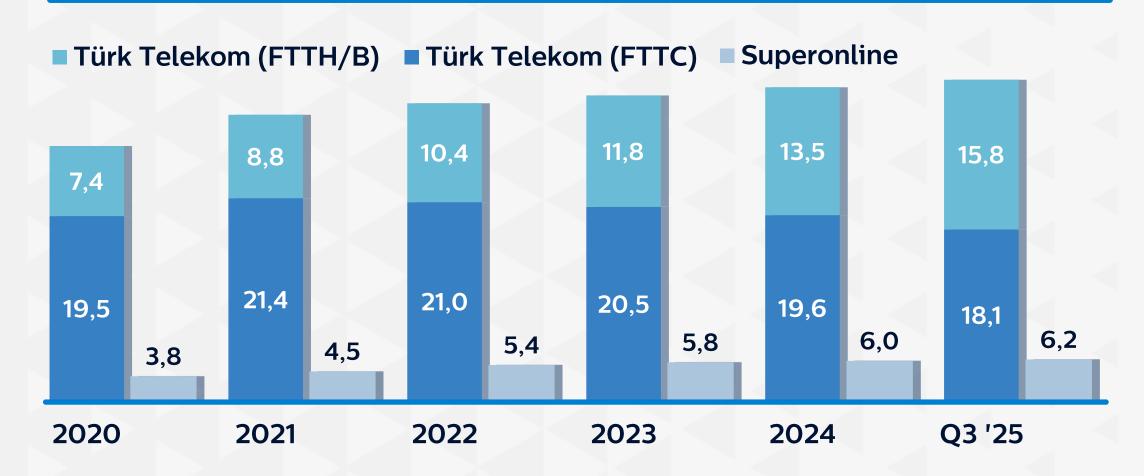


Extensive Fibre Network

Türk Telekom Fibre Network



Fibre Homepass (mn)



Superonline Fibre Network



Fibre Subscribers (mn)



- Unrivalled fibre network
- Strong prospects for monetisation
- Best placed to benefit from move towards higher connection speeds
- Well-equipped to support 5G/smallcell deployment



Fixed Broadband Performance

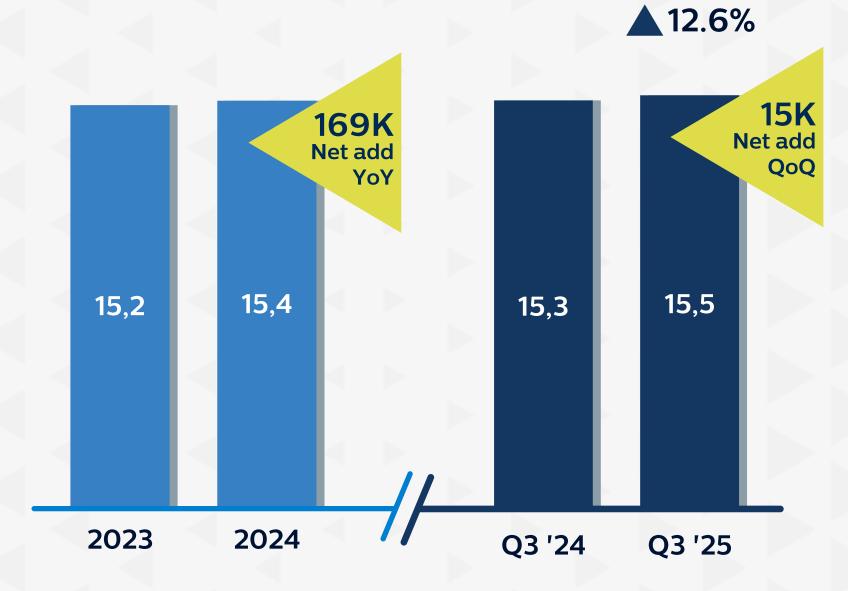
Fixed Broadband Revenue

(TL bn)



Subscribers & ARPU Growth



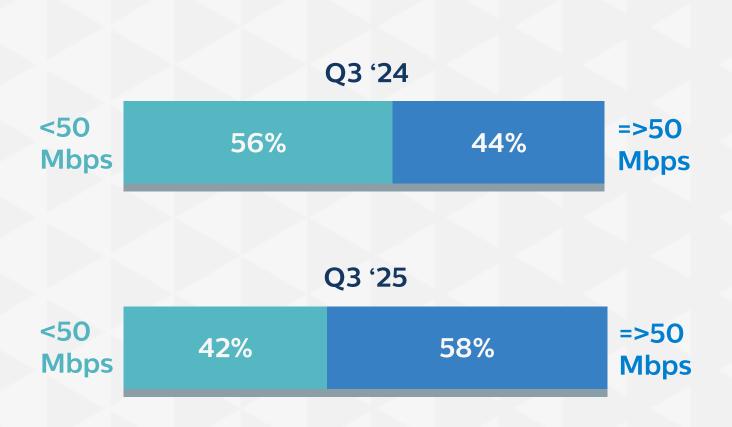


Subscribers' Average Speed (Mbps)



Subscriber Package Breakdown

(% of Subscribers)





Concession Renewal Improves Long-Term Visibility & Gains

Fixed Line Services Concession extended until 2050 on flexible/manageable financial terms

Scope of activities under the Concession Agreement includes;

- Operation and development of the fixed telco infrastructure and network
- Provision of wholesale and/or retail telco services through the network using the fixed telecom infrastructure and marketing of such services
- New infrastructure development with technology advancement and provision of related telco services cyber security services and digital products

Contract value: \$2.5 billion¹ + VAT payable over 10 years

Contract fee payment schedule (\$ mn)²

2026-2027	2028-2034	2035	Total
\$1,000	\$1,400	\$100	¢2.500
(\$500 pa)	(\$200 pa)	(Final payment)	\$2,500

\$17 billion investment through 2050

For all capex³ including;

- Expansion, development and upgrading of the fixed telco network
- Infrastructure (access, core, capacity, IT systems, etc.)
- New technologies

Türk Telekom has successfully run a holistic process around the fixed line services concession agreement renewal and achieved major wins



Opportunity to remain as the leading operator in fixed line services for the foreseeable future



Continue to actively build and run an end-to-end fixed line telco ecosystem, operate at scale, and extract major crosssegmental synergies



Formulated wholesale pricing mechanism — through a separate regulation enacted by ICTA



Expand into new ventures in digital technologies, AI, IoT, data centres, cloud, big data, cyber security, and more



Maximise ROI through flexibility

- (1) Excluding 20% VAT
- (2) All payments are due on the last business day of the related year
- (3) Including those undertaken by related subsidiaries



Leading Türkiye's Fixed Broadband Transformation

Türk Telekom remains the largest fixed line operator in Türkiye

Türk Telekom has been dedicated to fixed line investments laying the ground for Türkiye's digital transformation

Türk Telekom's Overall Capex Intensity (%)



Türk Telekom's Fixed Line Investments¹ (\$ bn)

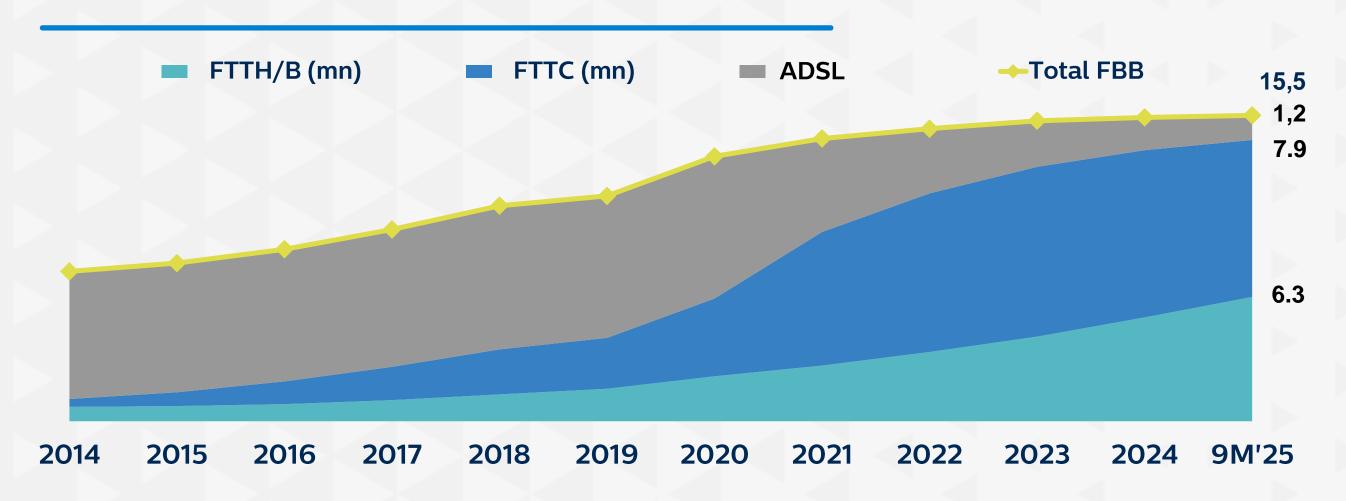


Average \$0.7 bn



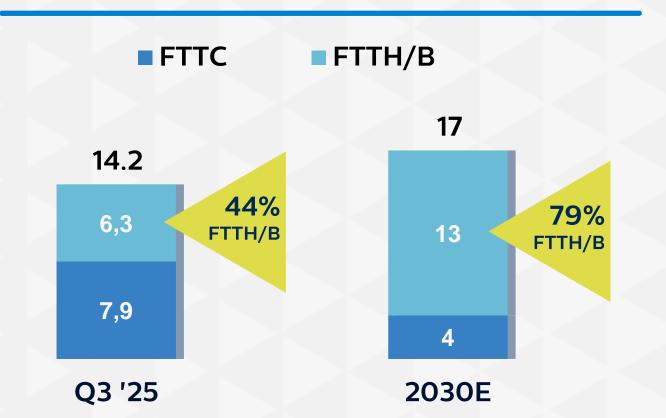
Targeting 2030: Faster, Broader, Stronger

Türk Telekom FBB Subscribers (million)

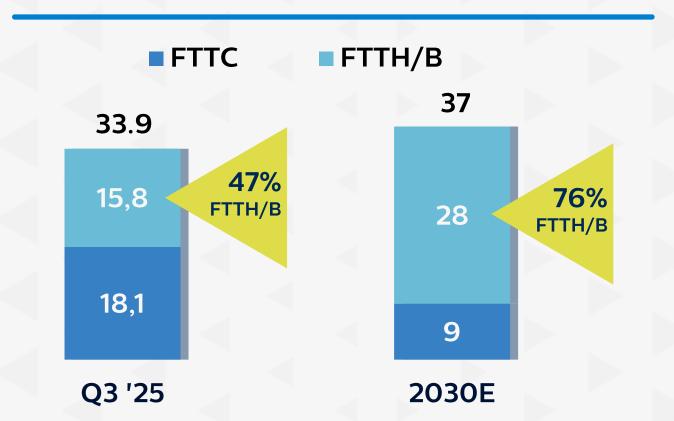


- > 9 out of 10 Türk Telekom subscribers are on fibre
- ► A meaningful pool of FTTC to be transformed into FTTH/B
- ► FTTH/B growing faster with brownfield and greenfield investments: 25% 2018-24 CAGR





Fibre Homepass (million)



FBB Subscribers' Average Speed (Mbps)





Note: The 2030 figures presented in this slide are not intended to constitute guidance.

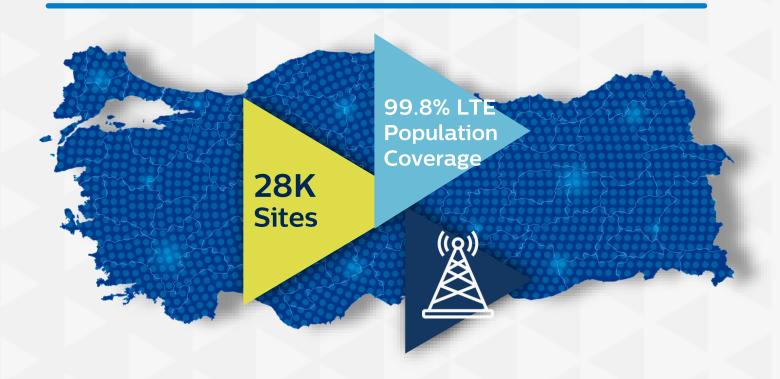
They present our estimates to give an indication of the potential scale of our transformation. These figures will not be subject to regular updates and should not be regarded as forward-looking guidance





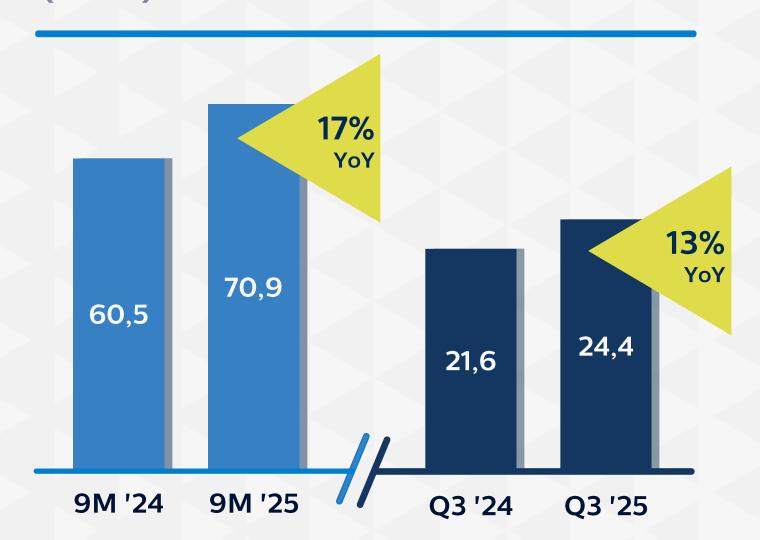
Mobile Performance

Extensive Network Coverage



Mobile Revenue

(TL bn)



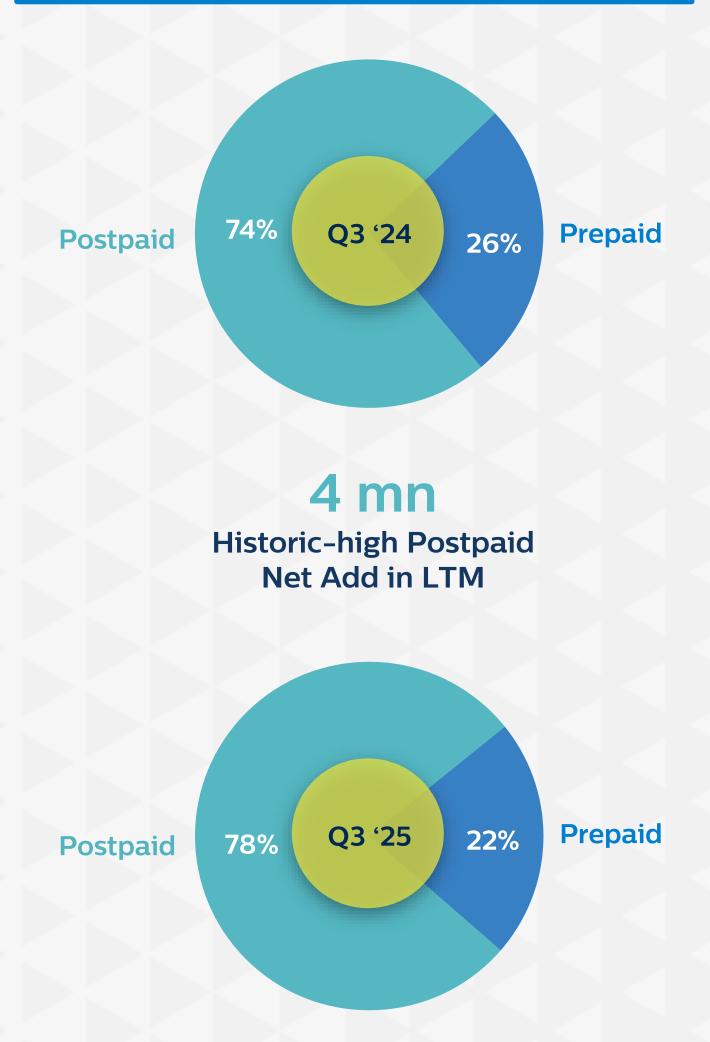
Subscribers & ARPU Growth

- Postpaid Subscribers (mn)
- Prepaid Subscribers (mn)
- ▲ Blended ARPU Growth (excl. m2m, %)



* Includes 1.5 mn m2m net additions

Mobile Subscribers Ratios





5G Momentum Building on Strong Foundations

Türk Telekom is ready for 5G- technologically, commercially, and strategically

Roadmap



5G Spectrum Acquisition

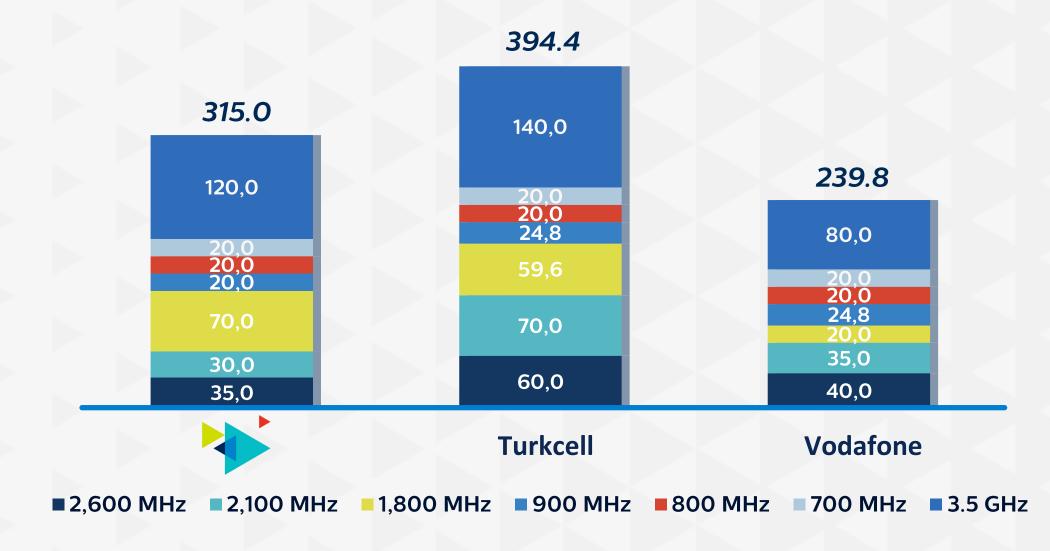
Frequency	Bandwidth	Fee*
700 MHz	20 MHz	\$425 mn
3.5 GHz	120 MHz	\$669 mn
	140 MHz	\$1,094 mn

Payable in three equal instalments in January 2026, December 2026, and May 2027

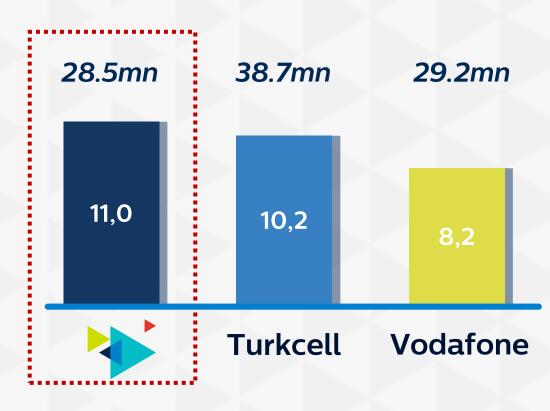
Strong Foundations – 5G Readiness

- 56% fibre connected LTE base station; ahead of global 2030 target benchmark
- Türk Telekom network is ready for 5G
- We have implemented pioneering practices in 5G in many areas, from health to agriculture, from transportation to industry and sports, tourism and arts

Superior Spectrum Allocation



Highest Spectrum Capacity Per Subscriber (MHz/mn Subscriber)

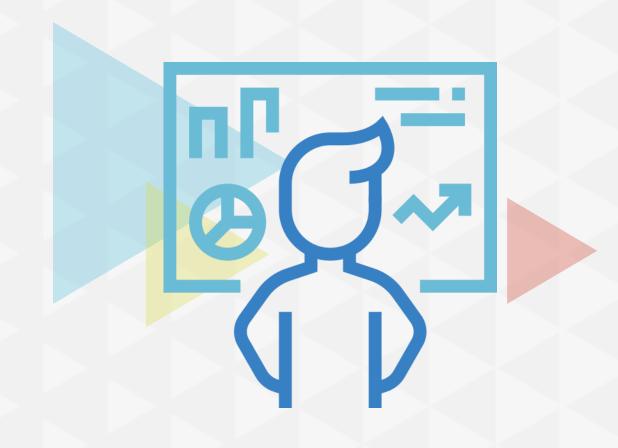




^{*} Excluding 20% VAT



Corporate Data

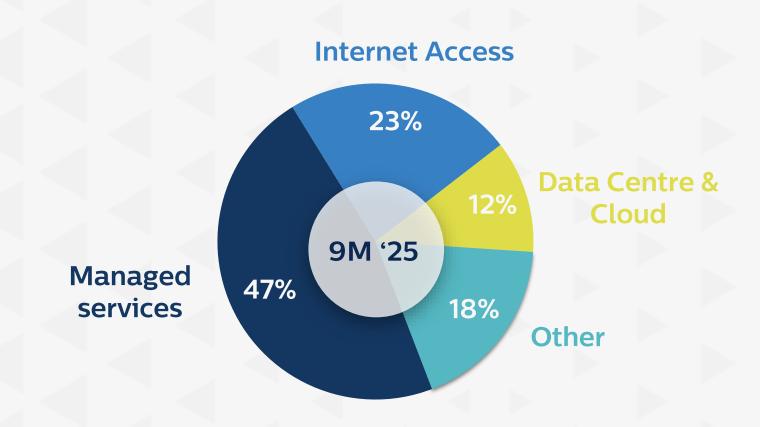


Corporate Data Revenue

(bn TL)









Türkiye's Market Leader in Cybersecurity Services



Türk Telekom Data Centre & Cloud

Data Centres

- First Mover and 2nd largest capacity in Türkiye
- Strategically positioned to capture growing demand

Cloud

- International Certifications
- Supporting enterprises' digital transformation journey



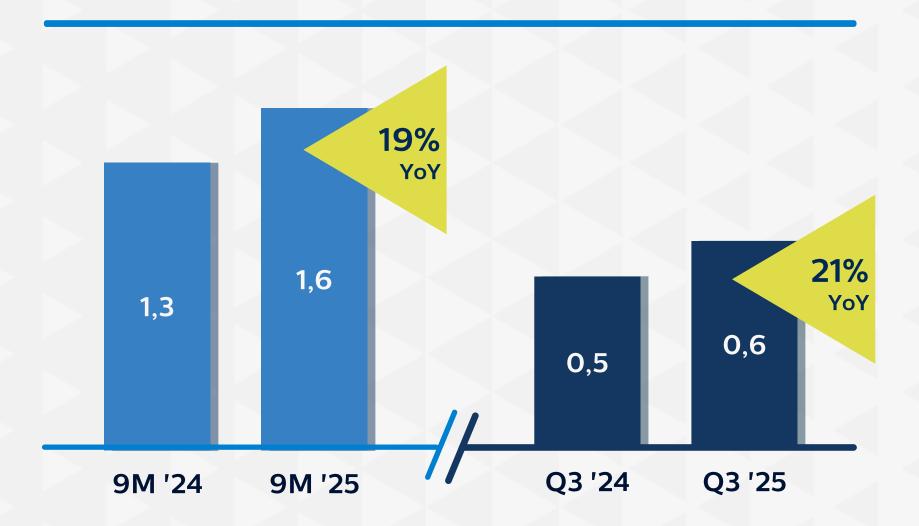


TV Performance

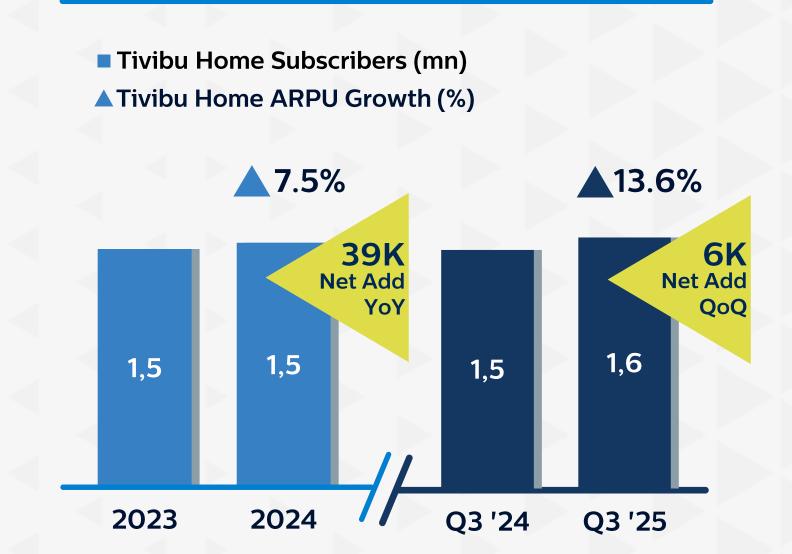


TV Revenue

(TL bn)



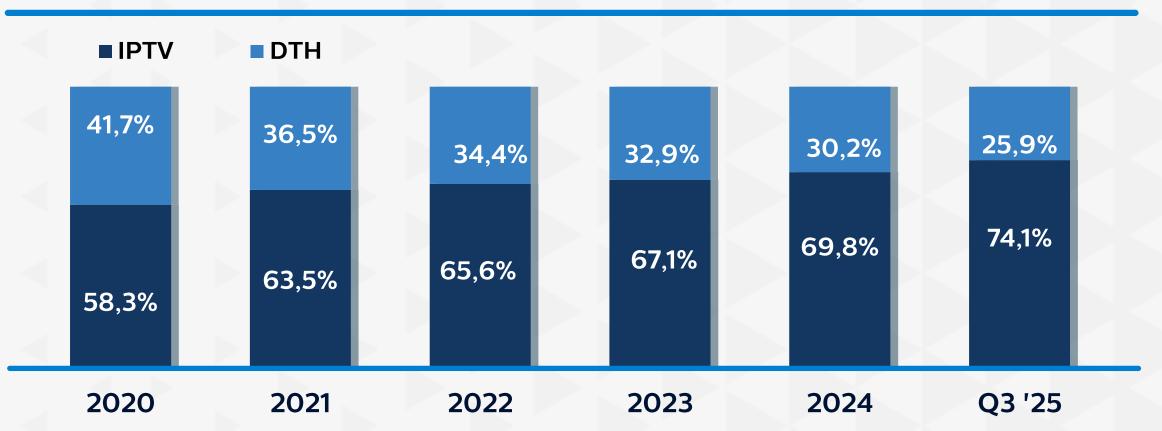
Tivibu Home Subscribers & ARPU



Platform



IPTV & DTH Subscriber Shares in Tivibu Home Base







Financial & Operational Overview

2025 Q3 Highlights



Total Subscribers

56.2 mn ▲ 5.6% YoY



Net Income

TL 10.2 bn
▲158% YoY



Revenue

TL 59.5 bn

▲11% YoY

TL 55.1 bn (Exc. IFRIC 12)

▲9% YoY



Free Cash Flow*

TL 5.6 bn
▼14% YoY



EBITDA

TL 26.7 bn

▲ 22% YoY



CAPEX**

TL 17.9 bn

▲ 38% YoY



44.9% ▲410bps YoY



Net Leverage

0.61x **▼** 2024 0.81x





^{*} Unlevered cash flow is defined as net cash provided by operating and investing activities from operations.

^{**} Excluding license fees and solar investments

Net Subscriber Additions



Fixed Broadband

15K 1.8% monthly churn rate Q3 '25 187K

LTM



Mobile

2.3 mn*
1.9% monthly churn rate
Q3 '25

3.8 mn

LTM



Fixed Voice

-178K Q3 '25 -691K LTM



Net additions**

2 mn in Q3 '25

3 mn in LTM











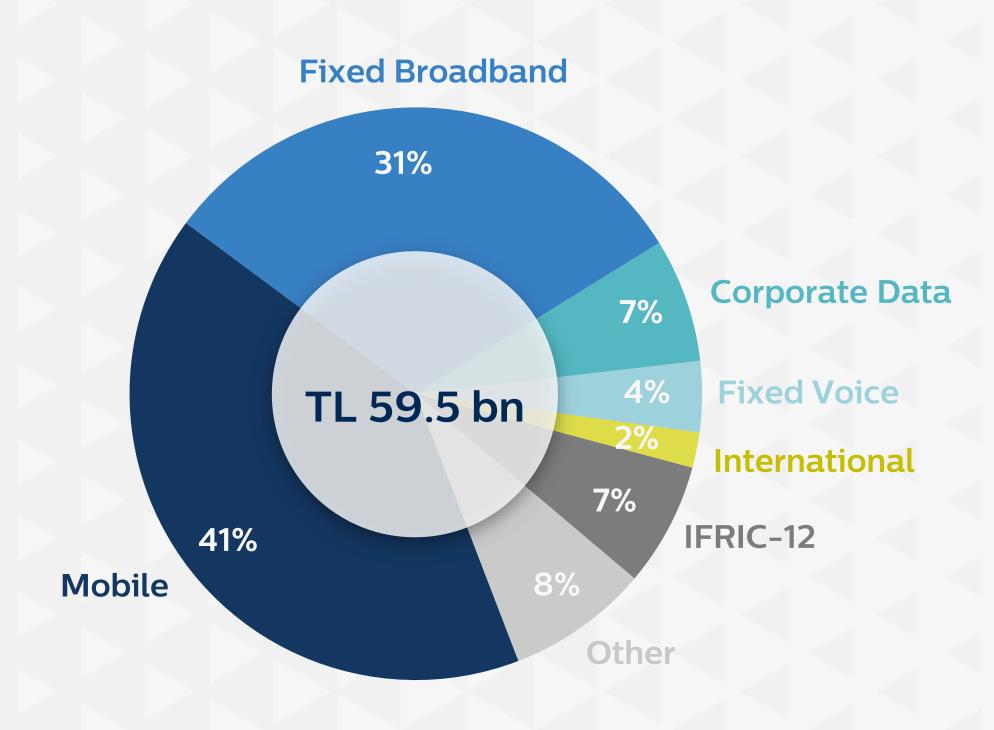
** Includes Tivibu



Business Segments

Q3 '25 Revenue Breakdown

(% of Consolidated Revenue)



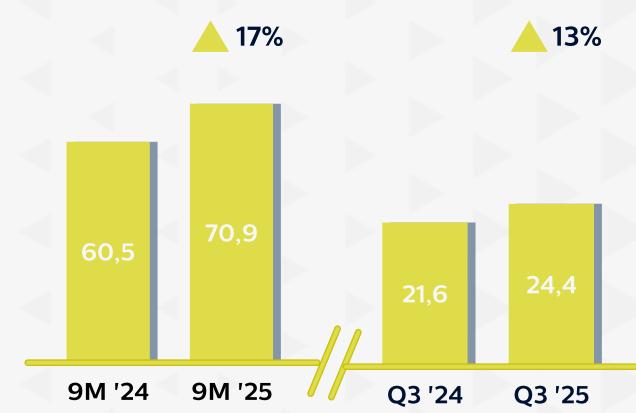
Fixed Broadband

(TL bn)



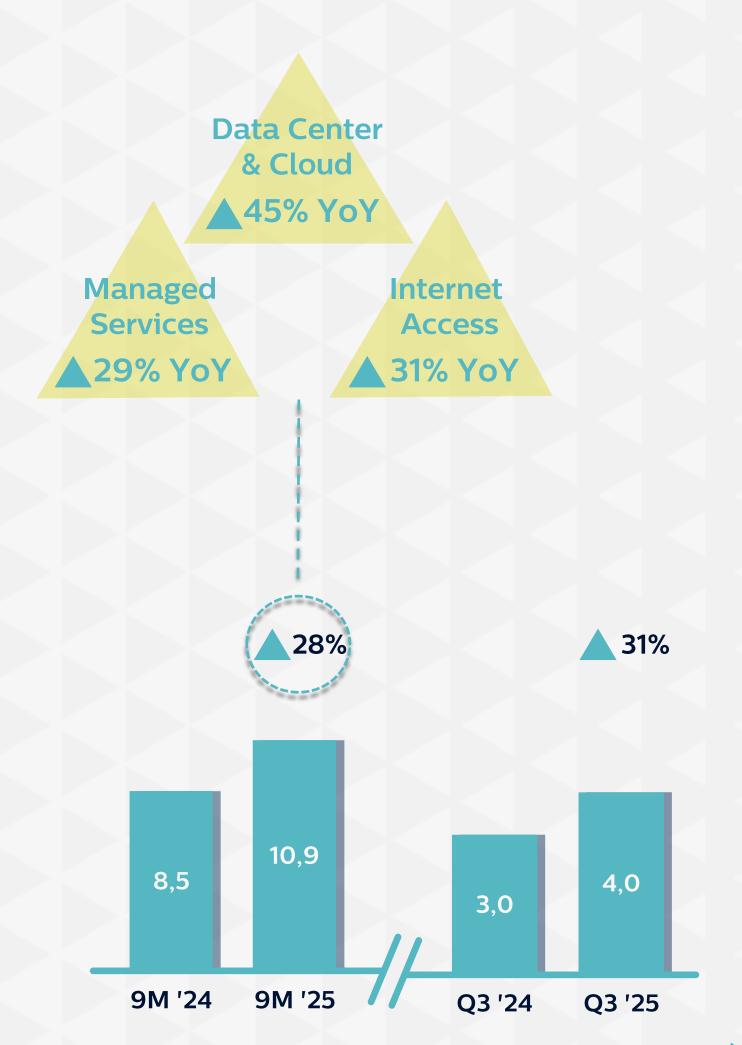
Mobile

(TL bn)



Corporate Data





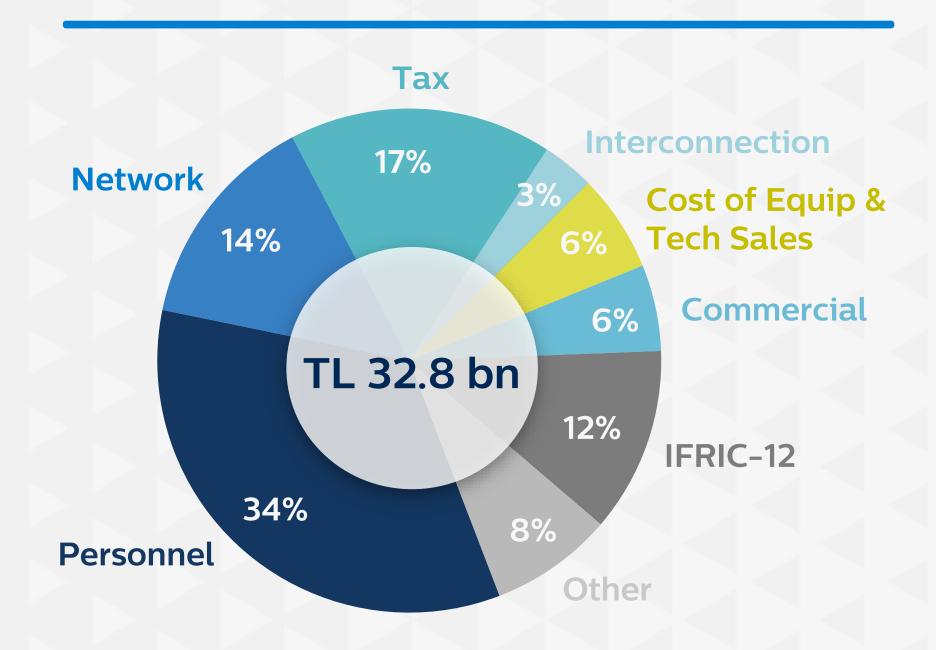


Focus on Efficiency



Q3 '25 Opex Breakdown

(% of Consolidated Opex)



Network Expense to Sales (%)



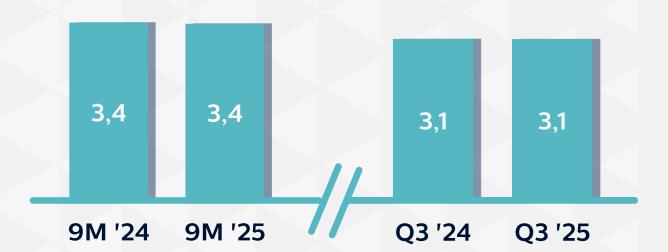
Provision for Doubtful Receivables to Sales (%)



Personnel Expense to Sales (%)



Commercial Cost to Sales (%)







Financial Performance

Revenue

(TL bn)



Operating Profit

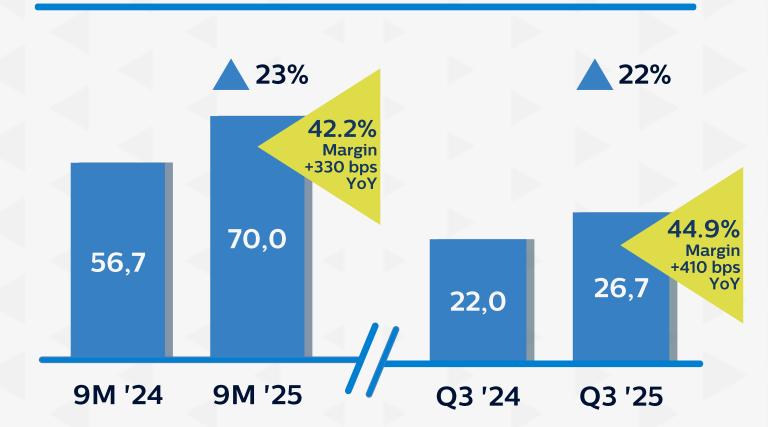
(TL bn)



All figures presented at their values as of Q3 '25

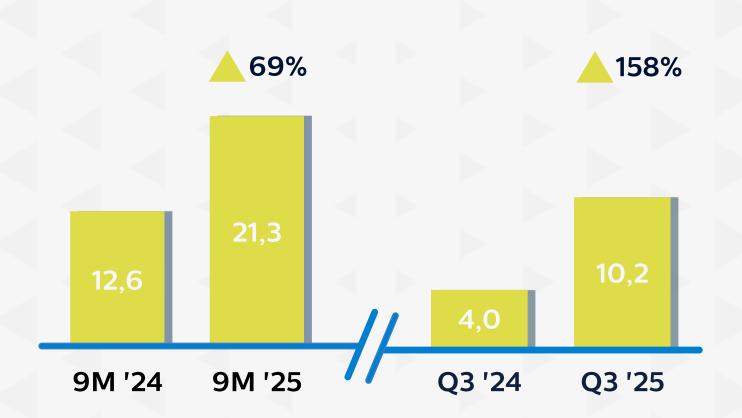
EBITDA

(TL bn)



Net Income

(TL bn)



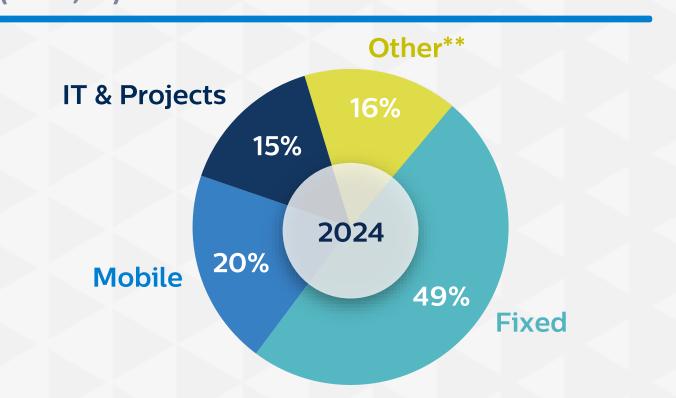
CAPEX*

(TL bn)



Capex Breakdown

(2024, %)



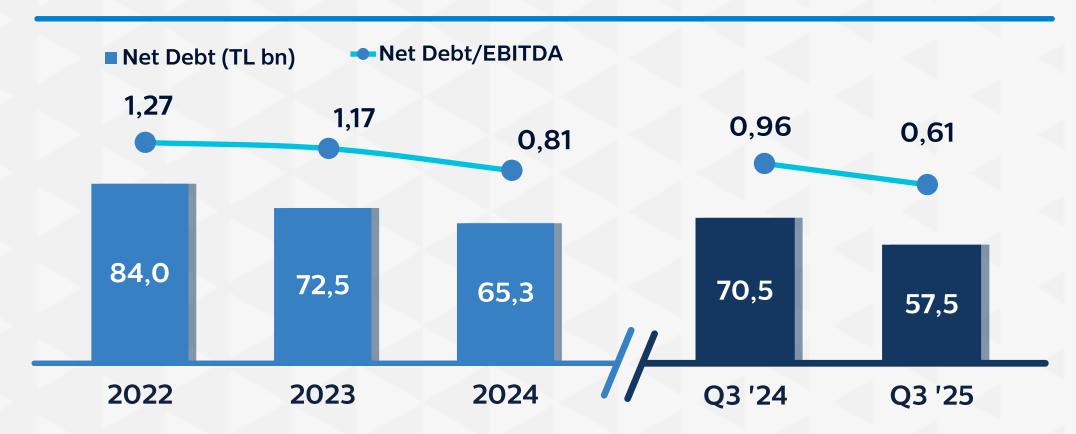
^{*} Excluding license fees and solar investments

^{**} Other Capex includes capex for subsidiaries (excl TTI), new revenue streams, IFRS 15 capitalisation, etc. **Türk Teleko**



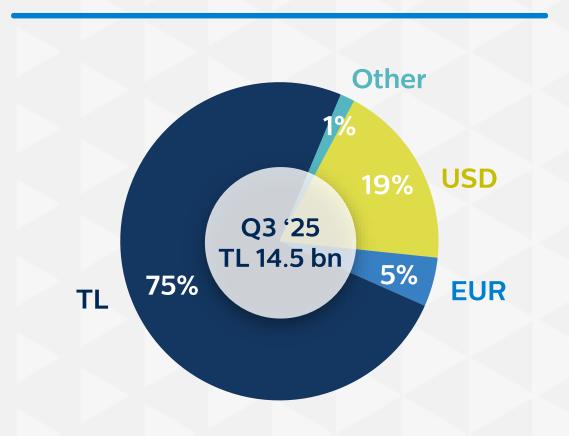
Debt Profile

Net Debt



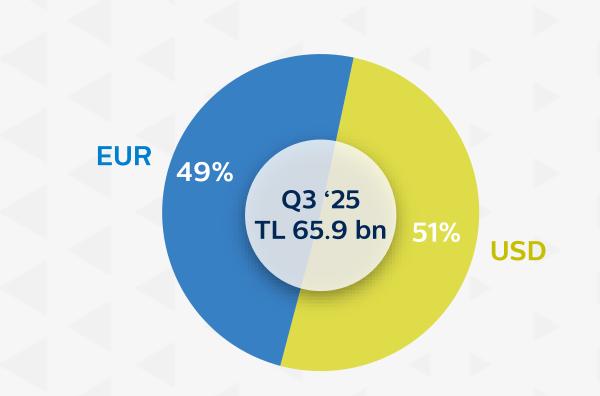
Note: Net Debt calculation includes market valuation (MTM) of Foreign Currency TL money swap transactions. Net Debt/EBITDA calculation does not include extraordinary provisions in EBITDA calculation.

Cash – Currency Breakdown

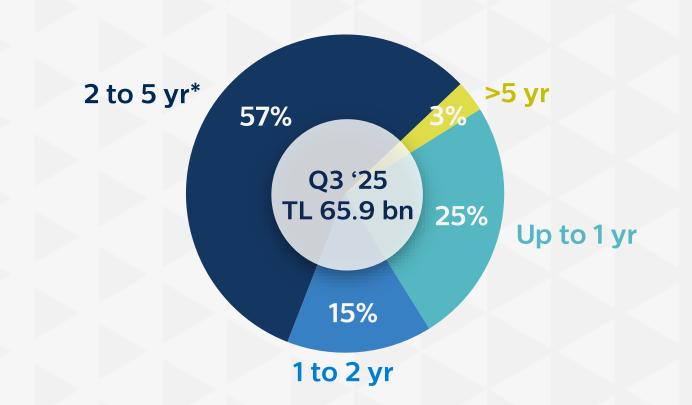


All figures presented at their values as of Q3 '25

Gross Debt – Currency Breakdown

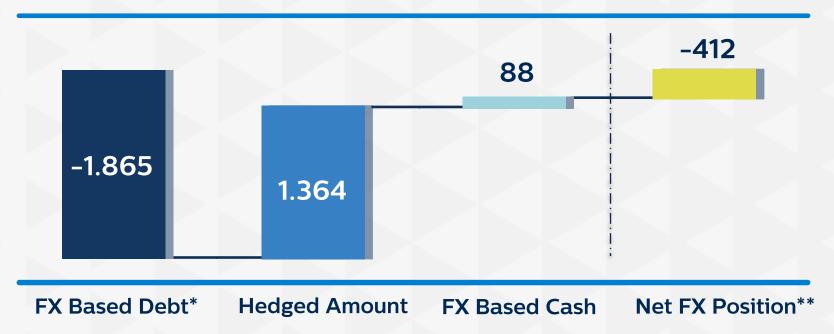


Maturity Profile



All loans are senior unsecured.

Hedge – Composition of FX Position (USD mn)



^{*} FX Debt calculation includes FX financial debt (including FX lease obligations) and FX net trade payables. Hedged amount includes hedging of FX financial debt, hedging of FX net trade payables and net investment hedge.

Değerli Hissettirir 🕨

^{*} including 2029 maturity bond (USD 500 mn)

^{**} Excluding the ineffective portion of the hedge portfolio, mainly the existing PCCS contracts, net FX exposure would be USD 449 mn short position.

Türk Teleko

Strategic Investments Secured Through a Comprehensive Funding Package

1 Oct 26 Sep 30 Sep 7 Oct **28 Oct** Signed with HSBC under Signed with The Export-Signed with Industrial and **Debut Green Bond Debut Sukuk Funding Commercial Bank of China** the insurance coverage of **Import Bank of China under Sources** the insurance coverage of Finnvera **Sinosure USD 221.8 mn EUR 119.8 mn USD 250 mn** USD 600 mn USD 600 mn **Amount** 4.4 years 5.6 years 4.9 years 7 years 5 years **Maturity** TSOFR + 256 bps p.a **SOFR** + 237 bps p.a. EURIBOR + 258 bps p.a. 6.95% 6.50% Cost

Payment Plan for Concession Renewal & 5G Spectrum Acquisition

USD 612 mn

Three ECA-Covered & One Bilateral Loan

USD mn	2025	2026	2027	2028-2034	2035
Concession-VAT ¹	500				
Concession-Instalments ²		500	500	200 per year	100
5G-VAT ³		219			
5G-Instalments ⁴		729	365		
Total	500	1,448	865	1,400	100

¹ Likely in Q4'25 but subject to change



Two Landmark Issuances

- Attracted 109 global investors
- More than 60% allocation to accounts with a strong focus on ESG, including some Article 8/9 funds
- Expanded our green financing portfolio to USD 1.1 billion, the largest in the Turkish telecom sector

- The first international corporate Sukuk out of Türkiye
- More than 3x demand, led by Gulf-based institutional investors
- Tightest yield for a Turkish corporate since 2022 and for Türk Telekom since its debut in international debt capital markets



² All payments are due on the last business day of the related year

³ Likely in Jan'26 but subject to change

⁴ Three equal payments in January 2026, December 2026 and May 2027

Prudent Balance Sheet Management

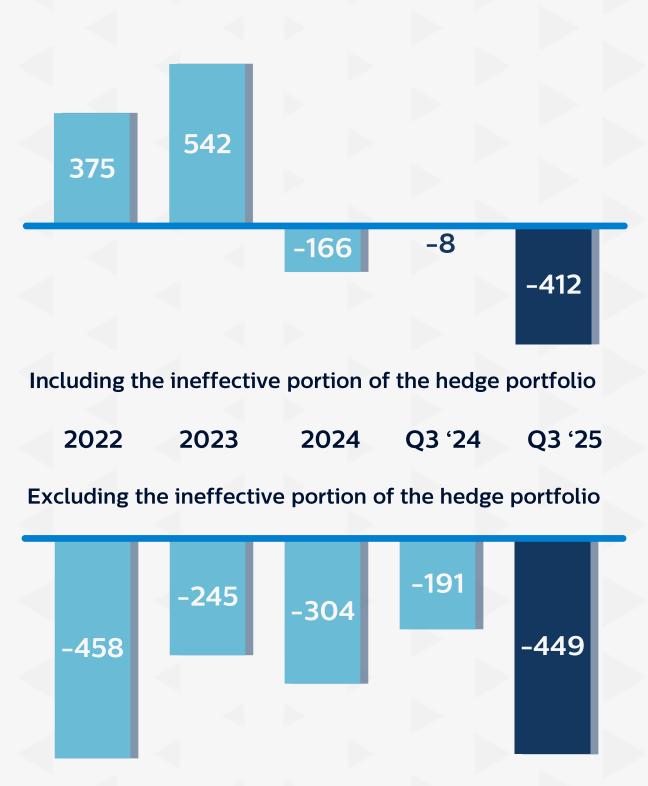


(TL bn)



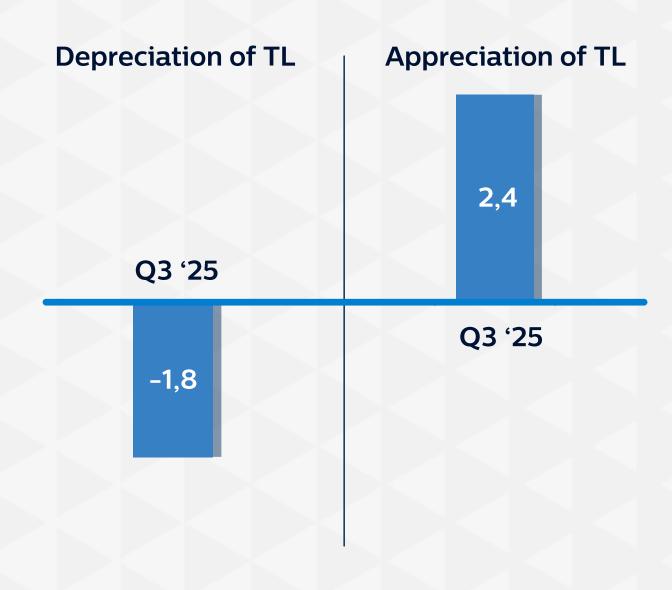
Net FX Exposure*

(USD mn equivalent)



Profit Before Tax Sensitivity

(TL bn, 10% change in FX rates)





^{*} Unlevered cash flow is defined as net cash provided by operating and investing activities, from operations.

^{*} Net FX exposure is calculated as Total FX based Debt, less total Hedged Amount, less Total FX based Cash.

2025 Revised Guidance

	9M '25 Actual	2025 Previous Guidance	2025 Revised Guidance ¹
Revenue Growth (exc. IFRIC 12) ²	12.7%	10%	10%
EBITDA Margin	42.2%	41%	41.5%
Adjusted CAPEX Intensity	24.2%	29%³	29% ³
			We assumed 29% inflation rate by the end of 2025

^{(1) 2025} guidance represents approximate values.



⁽²⁾ IFRIC 12 adjustment is a non-operational revenue line booked in conjunction with upgrades to our fixed line infrastructure such as the upgrade from copper to fibre based network.

(3) Capex guidance excludes potential spending for the solar investments, 5G tender, concession renewal and license fees.

Corporate Credit Ratings

	Fitch	S&P Global
Long Term Local Currency IDR	BB	BB
Long Term Foreign Currency IDR	BB-	BB
Outlook	Stable	Stable
National Long Term Rating	AAA (tur)	
Last Update	4 August 2025	14 November 2024

- ▶ Strong market position as the country's incumbent integrated telecoms operator
- ► Rational market structure and sound profitability

Rating Drivers

- ► Prudent financial policy, with an effective hedging strategy
- ► Low leverage provides flexibility to manage potential concession payments, forthcoming 5G spectrum auction payments and broader operating environment risks
- ► Inherent currency mismatch between debt and cash flow despite low leverage



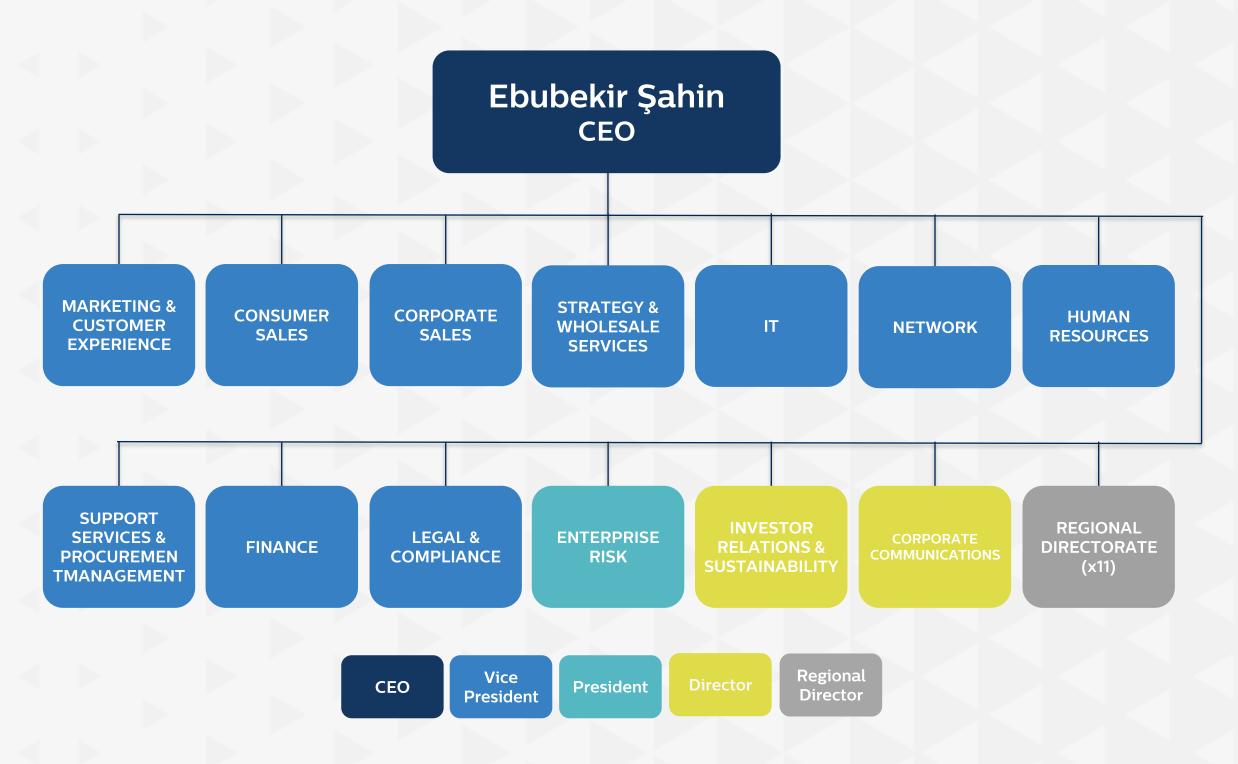


Robust Governance & Commitment to Sustainability Excellence

Governance: Board of Director Independence

Dr. İsmail İlhan Hatipoğlu Chairman of the Board of Directors Dr. Ömer Fatih Sayan **Vice** Chairman of the Board of Directors Ümit Önal **Enver İskurt** Member of the Board of Directors **Independent Board Member** Dr. Yunus Arıncı **Selim Dursun** Member of the Board of Directors Independent Board Member Prof. Dr. İskender Pala **Deniz Yılmaz** Member of the Board of Directors **Independent Board Member** Mehmet Reşat Bahçeevli Member of the Board of Directors

Organisational Structure



9 Board Members, 3 of which are independent

Chairman and CEO positions are held by different individuals

Audit Committee comprising of Independent Board Members

Sustainability Committee reporting to the Board of Directors

Among companies with the highest score in the category of 'Stakeholders' and 'Public Disclosure & Transparency'



Sustainability Strategy

Focus on Customer

Customer-oriented approach in operations: continuous focus on enriching the customer experience

Focus on Trust

Doing business in a reliable, honest, legal and ethical manner

Contribution to Society

Offering accessible communication that drives sustainable economic growth and social development

Climate Change and Environment

Aware of the risks posed by global climate change, eager to deliver on environmental responsibilities

Value for Human

Applying the principle of 'Makes You Feel Valuable' to all human resources policies, systems and processes by putting employees at the centre

Our SDG Aligned Targets

- Türk Telekom makes continual progress on its near term Scope 1 and Scope 2 emission reduction target and works on setting a Scope 3 emission reduction target. The company aims to complete the SBTi validation steps on time.
- Net Zero by 2050
- Supporting our employees' development
- ► Access to quality network, digital inclusion and equal opportunities
- Encouraging women's participation in workforce

Our Contribution to the UN Sustainable Development Goals



























Sustainability Governance



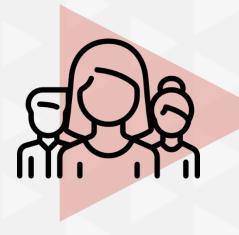
Effective Sustainability Management

- Sustainability Policy sets forth our sustainability vision and focus areas
- ► The Sustainability Committee comprising of 11 executive members reports to the BoD
- ➤ 2025 **Annual Sustainability Program** created to set and review the near term action plan and effectively monitor progress
- Clear Sustainability Goals are important KPIs in employee remuneration



Environmental Sustainability

- Products and services with low carbon emissions reduce greenhouse gas emissions
- ▶ ISO 14001 Environmental Management System



Our Employees (2024)

- ▶ **43**% female, **57**% male Türk Telekom Group employee distribution
- Freedom of association and right to collective bargaining
- Average hours of training per employee: 36.7
- ► Education satisfaction: **4.7** out of 5



Occupational Health and Safety

- Occupational Health and Safety Boards
- ► ISO 45001 Occupational Health and Safety Management System Certificate
- Occupational Health and Safety legislation training for over 20 thousand employees
- ▶ ISO 9001 Quality Management System



Data Security

- Information Security Policy
- Awareness and training on Personal Data Protection Law
- Employee training on data security and privacy
- Information Security Certifications: ISO 27001 & PCI-DSS Certificates
- Complying with GDPR



Our Suppliers

- Procurement Policy
- Supplier Performance Evaluation Process
- Safe working conditions
- Compliance with Human Rights Policy

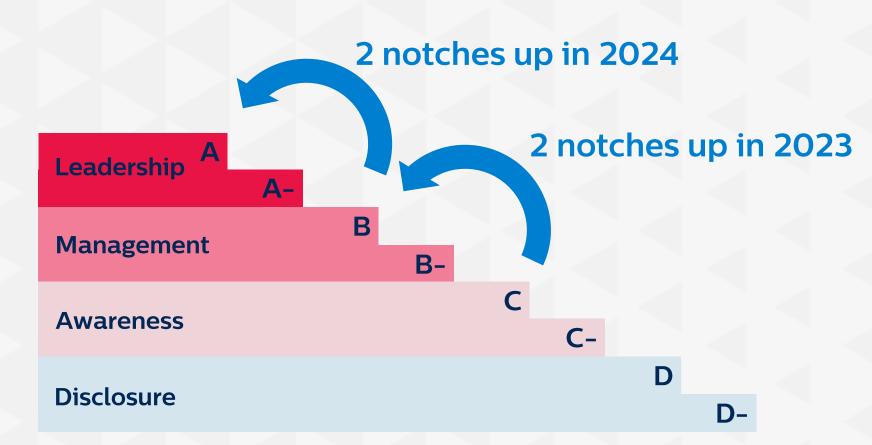


Concrete Progress on Environmental Agenda



We moved our CDP score up by two notches to **A** (Leadership) from the previous year.

- ▶ We improved data quality at the same time we expanded the scope of calculations for our carbon inventory particularly in Scope 3 emissions*.
- ► Further-integrated sustainability management into the Group's corporate structure, ensuring a more cohesive and strategic approach





We are smoothly progressing on our roadmap to get the near term targets approved by the SBTi.



We take important steps together with our stakeholders to control our environmental impact and lower our carbon footprint. Focusing on:

- **▶** Energy Efficiency
- ▶ Renewable Energy
- **▶** Clean Transportation
- ► Pollution Prevention and Control



Türk Telekom published its first Allocation & Impact Report and intends to issue a **second bond under its Sustainable Finance Framework** marking its strong commitment to sustainable finance as an integral part of a broader sustainability agenda.

Türk Telekom's' Greenhouse Gas Emissions (metric tonnes CO₂e)	2020 (Base Year)	2021	2022	2023	2024	Annual Change	Change Compared to Base Year
Scope 1 + Scope 2 (Location-based)	644.068	685.479	659.316	651.854	676.227	4%	5%
Scope 1 + Scope 2 (Market-based)	644.068	652.554	529.010	502.594	455.227	-9%	-29%
Scope 3	1.389.870	1.380.157	1.459.885	1.467.085	1.259.379	-14%	-9%
Total (Location-based)	2.033.938	2.065.636	2.119.201	2.118.938	1.935.606	-9%	-5%
Total (Market-based)	2.033.938	2.032.711	1.988.894	1.969.678	1.714.606	-13%	-16%



^{*} Purchased goods & services, Capital goods, Business travel, employee commuting, end of life treatment of sold products, Franchise, Use of sold products, Investments

Investing in a Sustainable Future



Renewable **Energy**

- Total installed solar power of 5.5 MW as of 2024
- The first phase of the 405.8 MWe installation capacity (96 MWe) started in early 2025 and is expected to be completed by the end of 2025





Energy **Efficiency**

- **Smart Energy Management Platform**
- Selecting and deploying more energy-efficient telecommunication network equipment, **Gigabit** Passive Optical Network (GPON) investments, 5G Investments
- Ambition to bring down the PUE of existing data centres to below 1.4, and new data centers to below 1.2.
- Improvement of the average power usage effectiveness (PUE) of data centres to 1.55 as of 2024
- More efficient cooling solutions (e.g. CRAC, free cooling, etc.)
- I-REC (Renewable Energy Certificate) and ISO50001 Energy Management System Certificate for our data centres
- Energy efficiency installations including heating, ventilation, air conditioning units, refrigeration, lighting and electrical equipment. A total saving of 42 GWh in 2024





■ Türk Telekom Group Purchased Electricity



Transportation

- Electric vehicles with zero direct emissions
- **Electric transportation infrastructure**





Pollution Control

- Reducing rapid consumption of natural resources with waste management
- Leaving a livable environment for future generations with the **Zero Waste** project
- 7 tonnes¹ of domestic waste were collected in 2024
- Recovery and reutilisation of refrigerant gases during repair and maintenance and from decommissioned AC equipment
- Switching of refrigerant gases to lower GWP refrigerant gases²





⁽¹⁾ Including Türk Telekom, TT Mobil and TTNET

⁽²⁾ For example: AC using R-32 GWP:675, Chiller using R-1234ze GWP: 7, CRAC using R-410A GWP: 1,890)

Transparent Reporting

- In our 2024 Integrated Report¹ we presented our value creation model and carried out stakeholder and materiality analyses in line with the GRI's principles.
- ► Comprehensive carbon inventory reporting that covers Scope 1, Scope 2, and Scope 3 (all categories) at Türk Telekom Group level.
- ► Actively participating in platforms/indices measuring sustainability performance.

Sustainability Organisations & Indices that We Are Included In





SUSTAINALYTICS









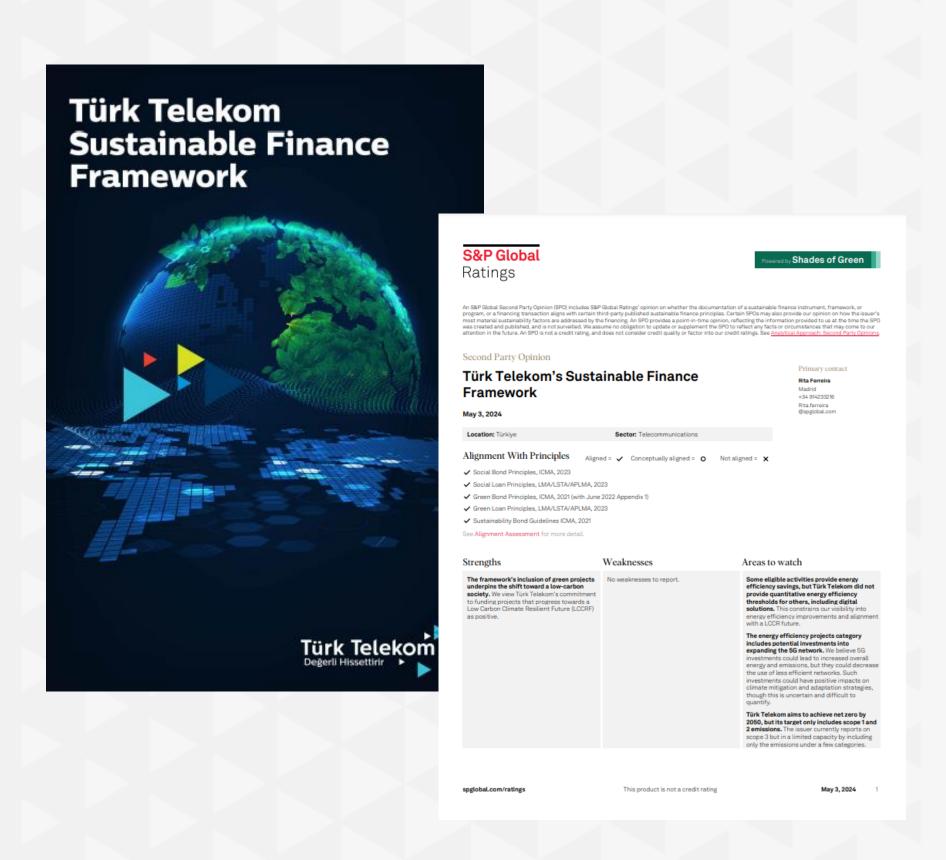


2024 Integrated Annual Report



Türk Telekom's Sustainable Finance Framework

Türk Telekom established a Sustainable Finance Framework and obtained a Second Party Opinion from S&P Global Ratings in May 2024¹



Framework aligned with ICMA Green Bond Principles, Social Bond Principles and Sustainability Bond Guidelines & LMA Green Loan Principles and Social Loan Principles²

Use of Proceeds

Eligible categories include Renewable Energy, Energy Efficiency, Clean Transportation, Pollution Prevention and Control and Access to Essential Services (Digital Inclusion and Education)

Process for Project Evaluation and Selection

Sustainable Finance Working Group carries out the Project Evaluation and Selection processes in line with the criteria outlined in the Framework

Management of Proceeds

Net proceeds deposited as part of the general Treasury account and earmarked for allocation in a Sustainable Financing Register. Allocation on best-efforts basis within 24 months of issuance

Reporting

Annual reporting, made available on Türk Telekom's website, on Allocation and Impact metrics until full allocation of any net proceeds

External Review

Second Party Opinion obtained from S&P Global Ratings, confirming alignment with ICMA GBP, SBP and SBG and LMA GLP and SLP. Post-issuance verification of tracking and allocation of funds

- 1. Framework and Second Party Opinion available at https://www.ttyatirimciiliskileri.com.tr/en-us/bond-info/pages/sustainable-finance-framework
- 2. Türk Telekom's Framework is aligned with the ICMA Green Bond Principles 2021 (with June 2022 Appendix I), Social Bond Principles 2021 (with June 2022 Appendix I), Sustainability Bond Guidelines 2021, LMA Green Loan Principles 2023 and Social Loan Principles 2023





Türk Telekom Group Financial Technologies





TT FinansmanBRSA licensed financing company

 A fast and easy fintech experience with entirely digital financing

2013

TTPayment was established in April 2013 as a 100% subsidiary of TT Mobil and TTNET



TTPayment became a member of ÖDED*

2017

TTPayment acquired payment services license from BRSA



TTPayment got e-money institution license from BRSA

2020

TTPayment started collection services for all corporate invoices from dealers

2021

Launched prepaid card and mobile wallet products

2022

TT Finansman
obtained
operational
authorisation from
BRSA in December

2023

TT Finansman
issued its first
commercial loan in
November and its
first personel loan
in December

Mobile Payment

- Payment method services exclusive to mobile customers
- Contracted merchant payments are reflected to the mobile invoice or deducted from the balance

Institutional Bill Payment

Fast and secure
 payments of all utility
 and other bills at Türk
 Telekom
 stores/application

E-Money App & Prepaid Card: Pokus

 E-money App: payments like a credit or debit card, banking and financial transactions, integrated to Mastercard and Troy

* Payment and Electronic Money Association



Mobile Payment and E-Money App & Prepaid Card

Mobile Payment





Easy payment at contracted member stores



Prepaid: deduct from the TL balance, Postpaid: collect through the invoice



No subscription is required

Mobile Payment in Numbers, 2024

Revenue* up 205%

Number of transactions up **57%**

Transaction volume* up 188%

Number of unique users up 29%

Features

- E-money application of TTPayment + prepaid card
- Load-spend; no overdraft, no subscription fee
- Valid all over the world with **Mastercard** assurance
- Easy, fast financial services without cumbersome procedures
- App-linked, contactless card
- **Operator independent**

E-Money App & Prepaid Card: Pokus

Accepted Everywhere Contacless **Shopping**







Express

Account









Money Loading

Strategy

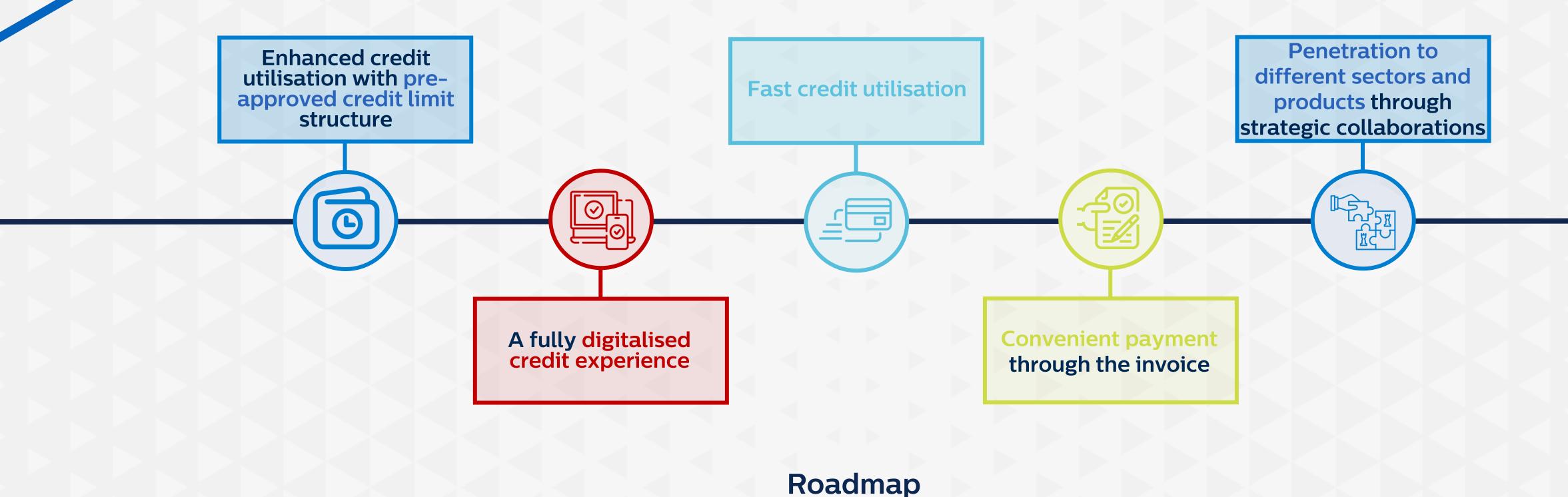
- Simple/digital customer experience
- Access to financial services through one application

Synergy

- Türk Telekom technology and ecosystem
- Vast subscriber base and efficient sales channels
- Campaigns, cross-selling, retention



TT Finansman: Financing Company



Strategy

- Individual and commercial financing aligned with changing purchasing and payment habits driven by digitalisation
- ► Financing consumer electronics with a fast and friendly fintech experience
- Rapid growth with differentiated customer experience through innovation and improvement

Synergy

- ► Wide customer base through Türk Telekom's extensive network of authorised dealers
- ► Multi-product services available to Türk Telekom subscribers



New Technologies

Türk Telekom actively participates in...









Collaborations in next-G tech

vRAN

Software-Based and Sliceable Virtualised Radio Access Network

Product partnership and revenue sharing with Juniper



5G Time Synchronisation

Cooperation with Net Insight: Product partnership, revenue sharing and discounted supply advantage

A new work item has been initiated within the ITU-T, officially launching the standardisation process



Innovative Products

- Türk Telekom is the first operator in the world to develop/use GPS/GNSS independent technology and SEBA (Software Defined Fiber Broadband Access System) technology
- SEBA solution surpassed 200K homepass in Türk Telekom network
- The first sale of SEBA was in Europe market

Future Technologies

Türk
Telekom's
Future
Network
Vision

- ▶ 6G
- Artificial Intelligence
- ► NTN (Non-Terrestrial Networks)
- ▶ Quantum
- Digital Twin

Seamless connectivity everywhere

NTN (Satellite-integrated 5G/6G) + Satellite Integrated Network

Fully independent national timing & positioning

National GNSS Independent Synchronisation

Self-managing, self-healing network

AI-Based Autonomous Network + Zero-Touch Operation

Dedicated virtual networks for every industry

► E2E Network Slicing + 5G Network API & Open Gateway

Green & sustainable infrastructure

Renewable Energy Infrastructure + Minimum Carbon Emission



Digital Channels

Continuous expansion of digital services for best-in-class customer experience

Wide range of services on the Türk **Telekom Application**: invoice payments, TL uploads, recontracting, upselling and application for new subscriptions

One login: accessing all Türk Telekom products; mobile, broadband, fixed voice, TV with single login

24 mn **Unique users** in Q3 '25¹

> In Q1 '23 In Q3 '25 Digital share of fixed

broadbond activations² In Q3 '23 In Q3 '25 18% 76% Share of 100 **Mbps+ activation**

in digital activation²

35% Digital revenue share

in mobile service revenue in Q3 '25



Türk Teleko
Değerli Hissettirir



(2) Share in the retail, consumer segment



Group Companies



5G and beyond nextgeneration telecommunication technologies R&D company and solution provider

- Netsia BB Suite: Broadband access technology for fixed networks
- vRAN (RIC): SDN-Based Radio Access Network technology for LTE and 5G with numerous international patents
- NCA Suite: Telecom Network Performance Monitoring and Customer Experience Management (NPM/CEM) solutions
- ULAK: Türkiye's first and only 4.5G (LTE-A) base station development project
- ARONAP: SDN & NFV based edge cloud infrastructure and end-to-end network and service virtualisation and orchestration platform
- UTM: Drone/UAV Tracking and Traffic Management System
- 5G and Beyond Networks Cloud Infrastructure End-to-End Orchestration System
- Member of BBF, with its subsidiary Netsia, a member of LF Networking, Linux Broadband and ONAP



Türkiye's leading software developer company & system integrator

- Fintech Products and Solutions
- IoT Platform and Solutions
- Digital Signage Products and Services
- Cloud Technologies
- RPA (Robotic Process Automation)
- Network Management an Monitoring Solutions
- E-Transformation Solutions
- Health Technology Solutions
- Healthcare Solutions
- Smart City and Smart Store Solutions
- System Integration Solutions
- SAP, Business Intelligence, CRM, Project Management Services
- Managed Services and Consultancy Services



International arm of the Group opening up to the World in wholesale data, voice, SMS and mobile roaming services

- 49.5 thousand kilometres fibre network covering Central and Eastern Europe, Türkiye and the Middle East
- More than 135 points of presence (PoP) in 24 countries
- Billions of minutes of transit voice traffic annually, close to 800 mobile roaming agreements and over 400 LTE mobile roaming agreements with more than 200 business partners
- Unique value-added solutions
- AMEERS and AMEER2: Routes connecting Western Europe to the Middle East
- SEA-ME-WE-5: Submarine cable system connecting Europe to Africa, the Middle East and Asia
- KAFOS: Submarine cable system extending from Black Sea to Europe
- MEDTÜRK: Submarine cable system connecting Middle East, Türkiye and Europe

GSSISTT

Customer experience company that supports growth through end-to-end omnichannel and innovative solutions

- With its competent human resources, 18 years of experience and strong infrastructure, perfect end to end customer experience service 24/7 to customers in different sectors from telecommunications to media, from healthcare to finance, from logistics to e-commerce
- Customer experience centre in 20 different cities of Türkiye
- Exporting services with AssisTT International, established in the Netherlands
- Communication centre solutions
- Digital services and technology solutions
- Customer experience and quality solutions
- Outsource management solutions
- Compatibility with PCI DSS, the world's most important data security standard



Group Companies



Türkiye's leading and longestablished education technologies company

- Artificial intelligence-supported digital and printed educational solutions for elementary, middle, and high school levels
- SebitVCloud, a corporate education solution for private schools
- Raunt, a university entrance exam preparation product
- Vitamin LGS for the preparation of the National High School Entrance Exam (LGS)
- Vitamin Books for middle school level
- Vitamin Elementary for elementary school level
- Hizligo, a speed reading product for students in grades 5-12 and adults
- Turkish Telekom Academy for professional and personal development digital trainings
- A learning management system, Sebit LMS, that enables institutions from various sectors to effectively manage all their training needs
- Content and platform provider for eeducation transformation projects in Türkiye and Northern Cyprus



Corporate venture capital company

- Focus on investments which contribute to the growth of earlystage startups with high scaling potential in the areas of artificial intelligence, digital solutions, healthcare, education, cybersecurity and financial technologies
- Healthcare & Wellnes: Virasoft, Kidolog and Albert
- Education: MentalUP
- Energy: Eltemtek
- Social Media: APPYAP
- Digital Marketing: Earnado
- Artificial Intelligence: Syntonym B2Metric, Optiyol, MythAl
- Telecom: QuantWiFi, Samm
- Fintech: Mindsite
- BioTech: Livzym, Trustlife



Payment services and electronic money company

- Value-adding products and services for both customers and the industry with innovative and reliable payment solutions
- CBRT license for payment an electronic Money services
- Strong position in mobile payments with its everexpanding network of merchant members
- Innovative fintech solutions with Pokus
- Growth in other payment services and products (Corporate Bill Payment, Bill Analytics, Virtual POS, Android POS etc.)



Türk Telekom's BRSA licensed financing company

- Individual and commercial financing compatible with digitalisation-led changing purchasing and payment habits
- Reaching a broad customer base through Türk Telekom's extensive dealer channel, contributing to the growth of the financial sector and increasing access to financing
- Easy and fast fintech experience in addition to financing support for customers' technological needs
- Rapid growth differentiated with focus on customer experience and continuous improvement





Financial & Operational Overview

2025 9M Highlights



Total Subscribers

56.2 mn ▲5.6% YoY



Net Income

TL 21.3 bn
▲ 69% YoY



Revenue

TL 165.7 bn

▲14% YoY

TL 156.4 bn (Exc. IFRIC 12)

▲ 13% YoY



Free Cash Flow*

TL 22.2 bn

▲58% YoY



EBITDA

TL 70.0 bn

▲ 23% YoY



CAPEX**

TL 40.1 bn

▲ 32% YoY



42.2% ▲ 330bps YoY



Net Leverage

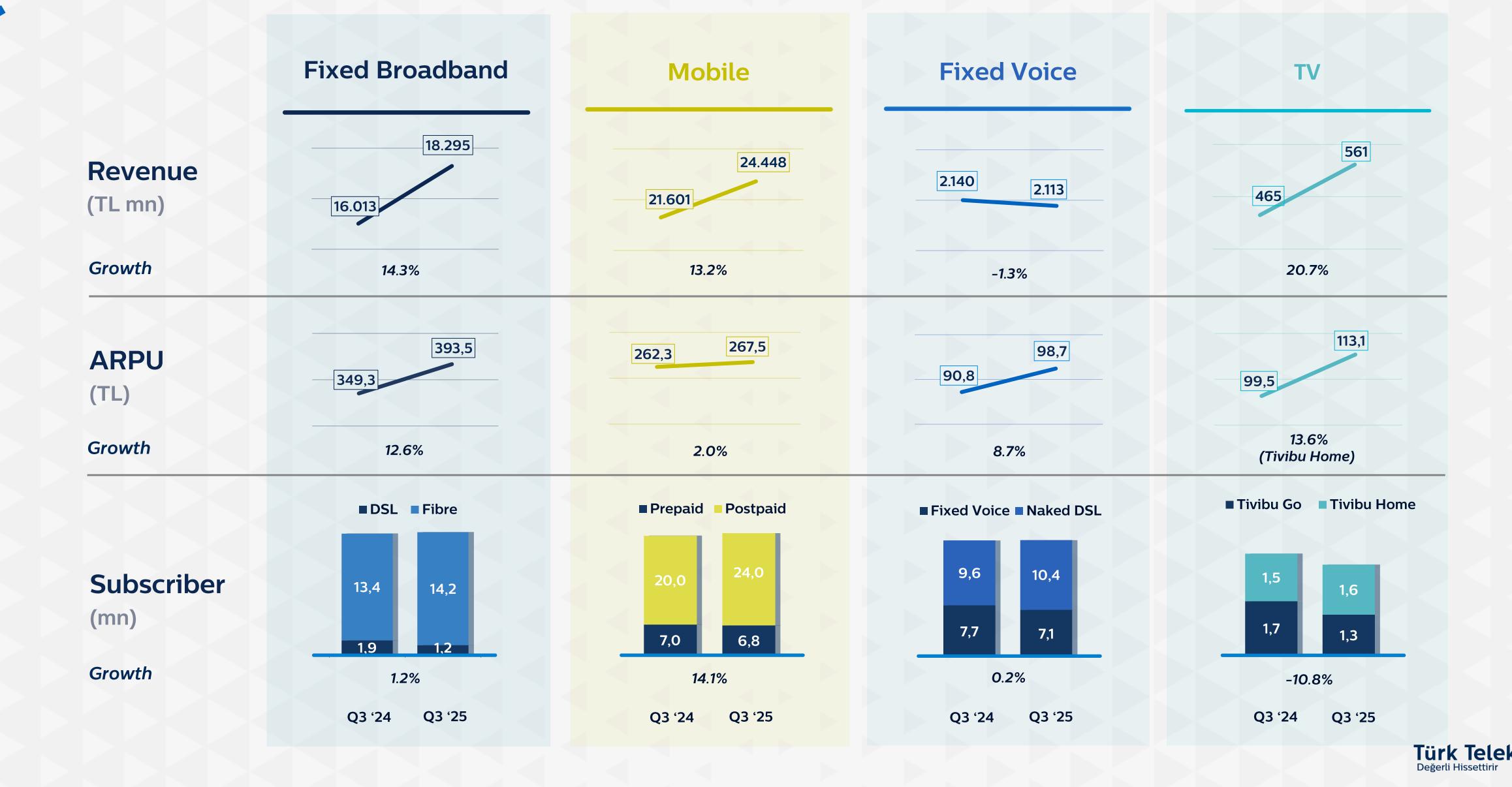
0.61X **▼** 2024 0.81x



^{*} Unlevered cash flow is defined as net cash provided by operating and investing activities from operations.

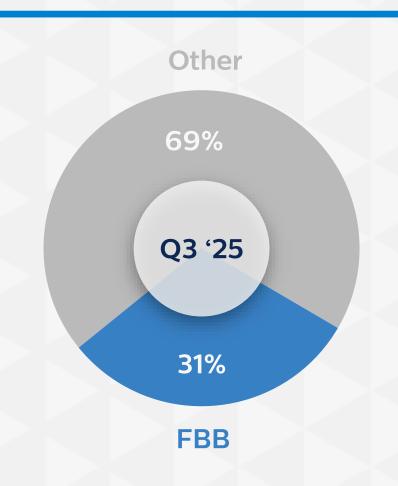
^{**} Excluding license fees and solar investments

Business Lines Performance



Fixed Broadband at a Glance

FBB Revenue Share in TT (%)





75%

TT's wholesale subscribers market share

54%

TT's retail subscribers market share



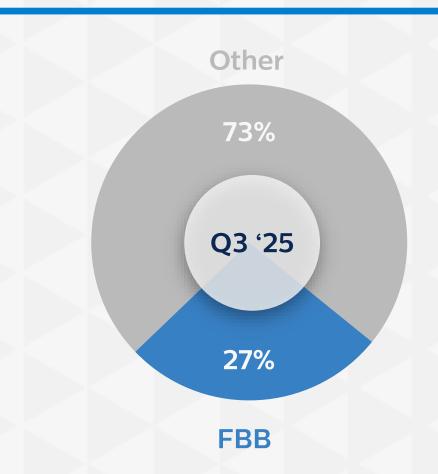
15.5_{mn}

Wholesale subscribers

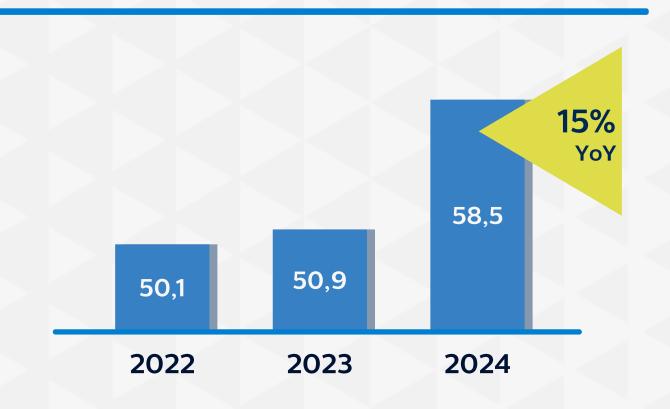
11.2_{mn}

Retail subscribers

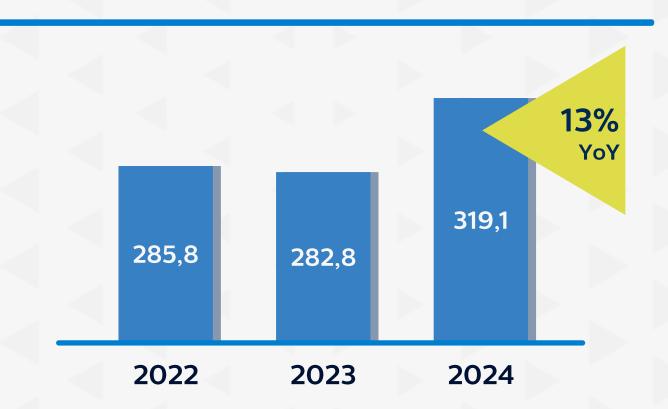
FBB Subscriber Share in TT (%)



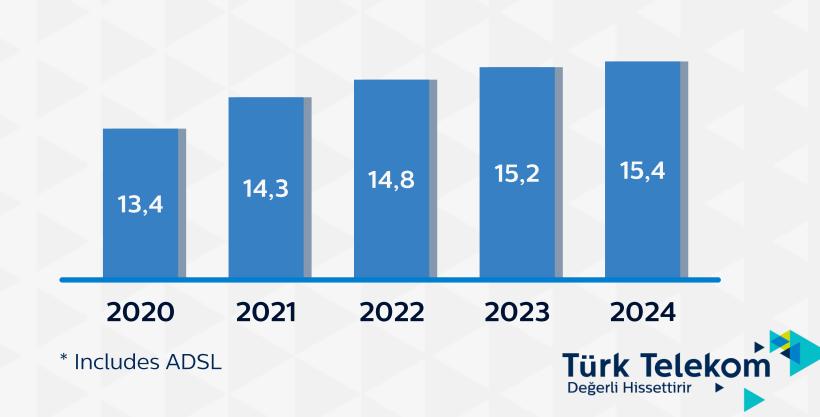
FBB Revenue (bn TL)



FBB ARPU (TL)

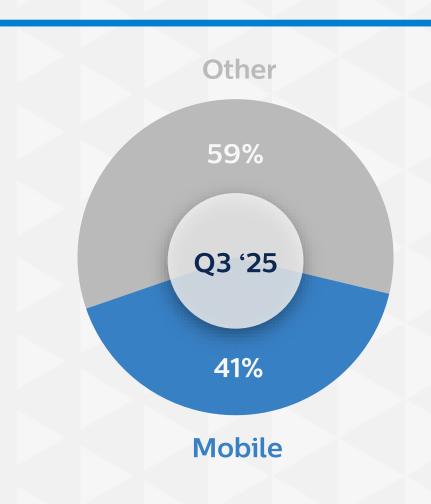


FBB Subscriber* (mn)



Mobile at a Glance

Mobile Revenue Share in TT (%)





30%

TT's subscribers

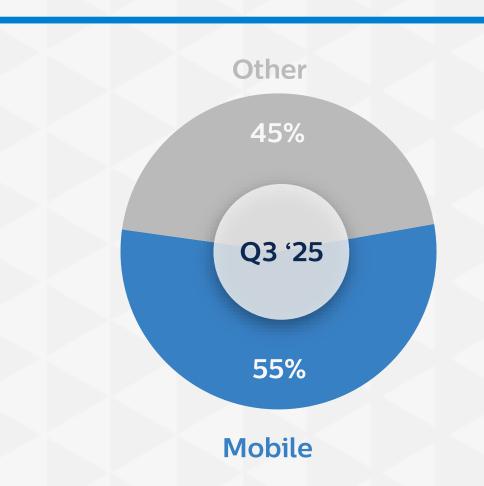
market share



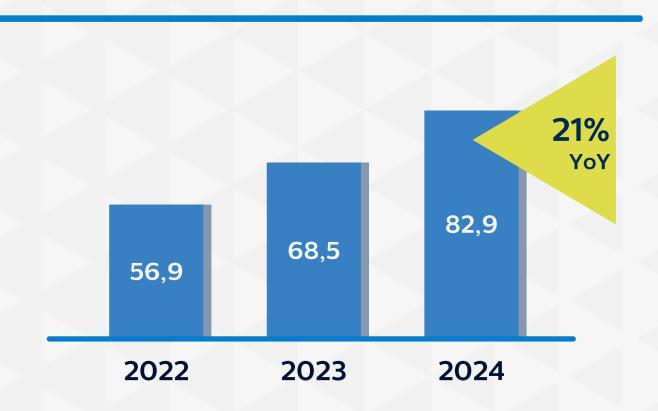
30.8_{mn}

Subscribers

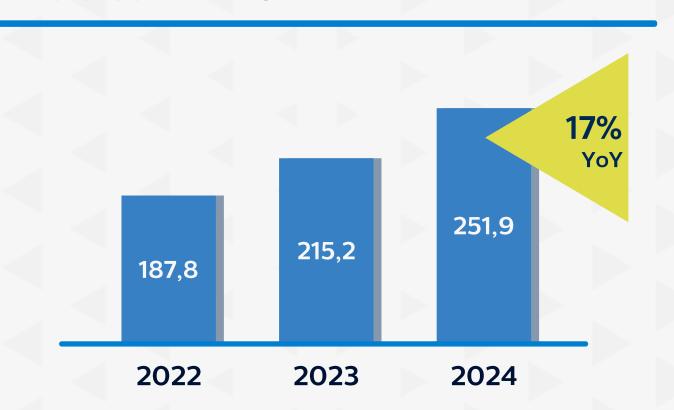
Mobile Subscriber Share in TT (%)



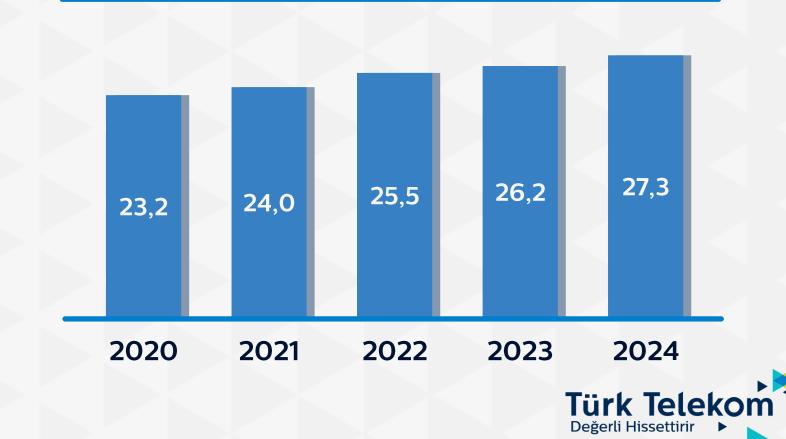
Mobile Revenue (bn TL)



Mobile ARPU (TL)



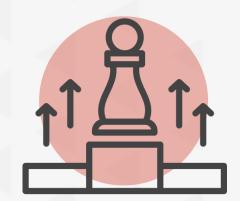
Mobile Subscriber (mn)



TV at a Glance

TV Revenue Share in TT (%)





19%

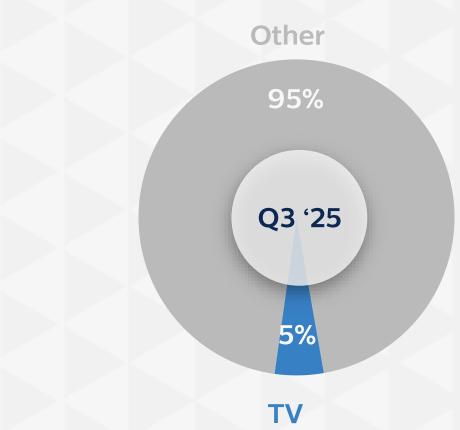
market share

#2 TT's subscribers

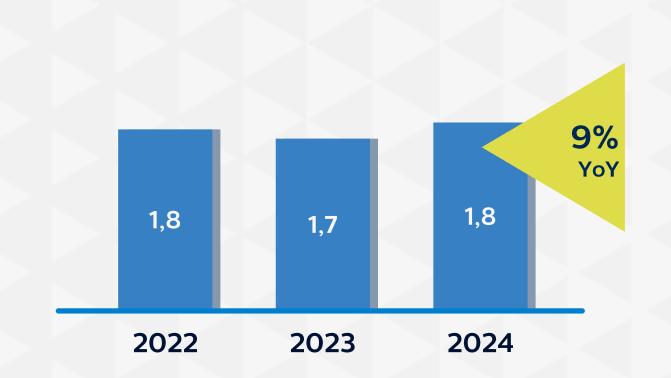
2.8_{mn}

Subscribers

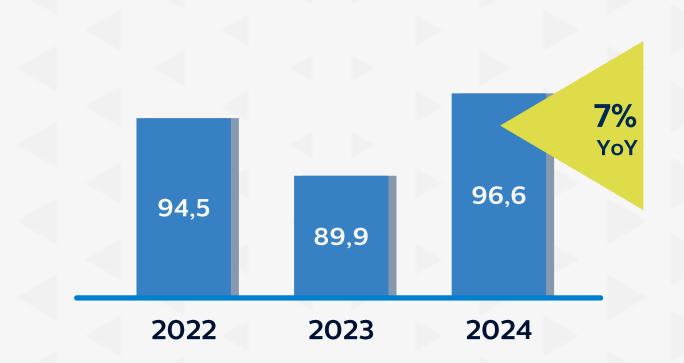




TV Revenue (bn TL)



TV Home ARPU (TL)



TV Subscriber (mn)



Fixed Voice at a Glance

Fixed Voice Revenue Share in TT (%)



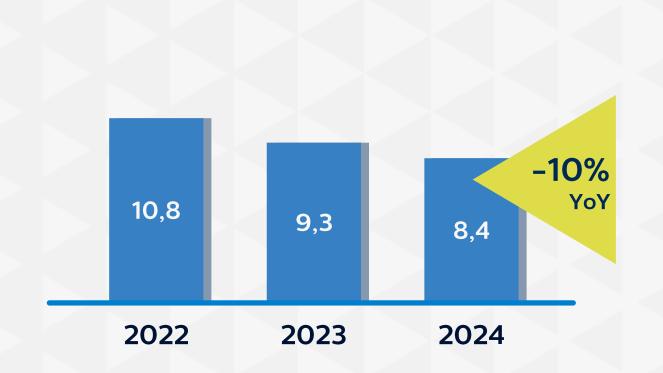




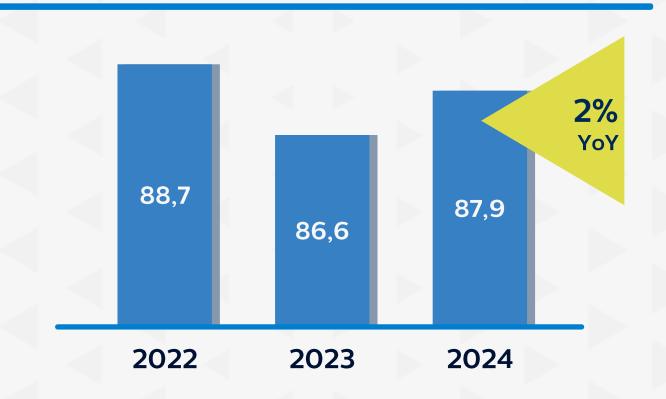
82% TT's subscribers market share

Subscribers

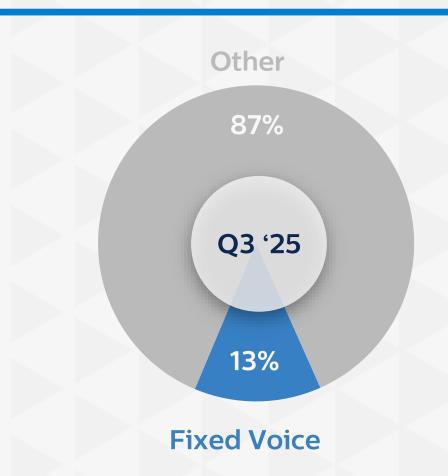
Fixed Voice Revenue (bn TL)



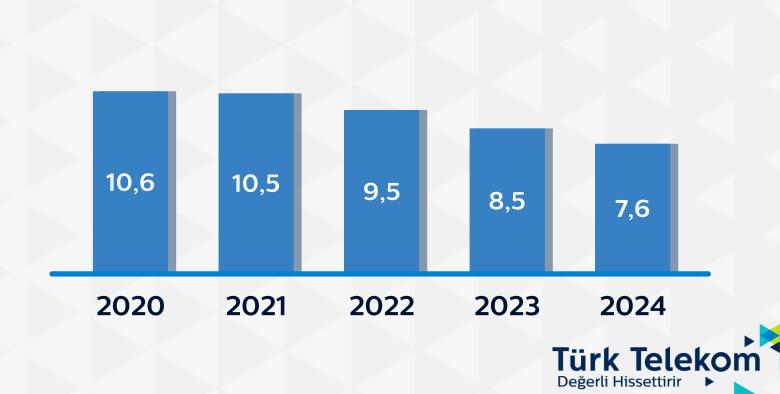
Fixed Voice ARPU (TL)



Fixed Voice Subscriber Share in TT (%)



Fixed Voice Subscriber (mn)



Income Statement

(TL mn)	9M '24	9M '25	YoY Change	Q3 '24	Q3 '25	YoY Change
Revenues	145,591	165,695	13.8%	53,788	59,522	10.7%
EBITDA	56,663	69,973	23.5%	21,952	26,703	21.6%
Margin	38.9%	42.2%		40.8%	44.9%	
Operating Profit	22,817	37,140	62.8%	10,797	15,778	46.1%
Margin	15.7%	22.4%		20.1%	26.5%	
Financial Inc. / (Exp.)	(25,950)	(20,426)	(21.3)%	(8,346)	(5,933)	(28.9)%
FX & Hedging Gain / (Loss)	(16,321)	(14,252)	(12.7)%	(4,906)	(4,225)	(13.9)%
Interest Inc./(Exp.)	(6,987)	(4,007)	(42.7)%	(2,743)	(949)	(65.4)%
Other Financial Inc./(Exp.)	(2,641)	(2,167)	(18.0)%	(697)	(760)	8.9%
Monetary Gain/Loss, net	24,807	14,725	(40.6)%	5,260	3,928	(25.3)%
Tax Inc./(Exp.)	(9,079)	(10,108)	11.3%	(3,735)	(3,531)	(5.5)%
Net Income	12,595	21,333	69.4%	3,976	10,243	157.6%
Margin	8.7%	12.9%		7.4%	17.2%	



Balance Sheet

(TL mn)	31.12.2024	30.09.2025
Total Assets	338,982	346,664
Cash and Cash Equivalents	9,448	14,525
Tangible Assets ¹	142,689	153,973
Intangible Assets	105,603	112,510
Right of Use Assets	11,102	11,073
Other Assets ²	70,141	54,583
Total Equities and Liabilities	338,982	346,664
Share Capital	96,416	96,416
Reserves, Retained Earnings and Other Equity Items	86,826	106,273
Interest Bearing Liabilities ³	88,462	71,426
Bank Borrowings and Bonds	83,246	65,883
Lease Liabilities	5,217	5,542
Other Liabilities ⁴	67,278	72,549

⁽⁴⁾ Major items within other liabilities are deferred tax liability, trade payables, provisions, income tax payable, due to related parties, other current liabilities and provisions for employee termination benefits



⁽¹⁾ Tangible assets include property, building or plant and equipment and investment property(2) Major items within other assets are trade receivables, due from related parties, inventories, deferred tax asset, tax assets and other current assets.

⁽³⁾ Includes short-term and long-term borrowings and lease obligations

Revenue Breakdown

(TL mn)	9M '24	9M '25	YoY Change	Q3 '24	Q3 '25	YoY Change
Fixed Voice	6,282	6,232	(0.8)%	2,140	2,113	(1.3)%
Broadband	42,391	49,899	17.7%	16,013	18,295	14.3%
Mobile	60,457	70,916	17.3%	21,601	24,448	13.2%
TV	1,328	1,579	18.9%	465	561	20.7%
Corporate Data	8,523	10,948	28.5%	3,042	3,978	30.7%
International Revenues	6,508	5,181	(20.4)%	2,090	1,246	(40.4)%
Other ¹	13,523	11,833	(12.5)%	5,225	4,486	(14.2)%
Eliminations	(157)	(162)	3.5%	(64)	(60)	(5.9)%
Revenue w/o IFRIC	138,855	156,426	12.7%	50,513	55,067	9.0%
IFRIC-12	6,736	9,269	37.6%	3,275	4,455	36.0%
Total Revenue	145,591	165,695	13.8%	53,788	59,522	10.7%

⁽¹⁾ Includes ICT companies, device sales, domestic interconnection and other revenues



Opex Breakdown

(TL mn)	9M '24	9M '25	YoY Change	Q3 '24	Q3 '25	YoY Change
Direct Costs	28,930	28,884	(0.2)%	10,398	10,171	(2.2)%
Interconnection	5,676	4,608	(18.8)%	1,945	1,120	(42.4)%
Tax	14,043	15,849	12.9%	5,055	5,606	10.9%
Provisions for Doubtful Receivables	522	746	42.8%	243	263	8.4%
Cost of Equipment and Technology Sales	5,691	4,529	(20.4)%	2,166	2,084	(3.8)%
Other Direct Costs	2,998	3,152	5.1%	990	1,099	11.0%
Commercial Costs	4,952	5,601	13.1%	1,665	1,841	10.6%
Other Costs	49,085	53,034	8.0%	16,875	16,865	(0.1)%
Network & Technology	13,437	13,042	(2.9)%	4,831	4,686	(3.0)%
Personnel	33,647	37,307	10.9%	11,144	11,311	1.5%
Other	2,001	2,685	34.2%	900	867	(3.7)%
Sub Total	82,967	87,519	5.5%	28,938	28,877	(0.2)%
IFRIC-12	5,961	8,203	37.6%	2,898	3,943	36.0%
Total OPEX	88,928	95,722	7.6%	31,836	32,819	3.1%



Subscriber Data

(mn)	Q3 '24	Q2 '25	Q3 '25	QoQ Change	YoY Change	
Total Access Line	17.4	17.4	17.4	(0.0)%	0.2%	
Fixed Voice Subscribers ¹	7.7	7.2	7.1	(2.5)%	(8.9)%	
Naked Broadband Subscribers	9.6	10.2	10.4	1.7%	7.6%	
Broadband Total Subscribers	15.3	15.5	15.5	O.1%	1.2%	
Fibre Subscribers	13.4	14.1	14.2	1.0%	6.0%	
FTTH/B Subscribers	4.9	5.9	6.3	6.9%	27.4%	
FTTC Subscribers	8.5	8.2	7.9	(3.2)%	(6.5)%	
Total Tivibu Subscribers ²	3.2	2.9	2.8	(3.3)%	(10.8)%	
Tivibu Home Subscribers ³	1.5	1.6	1.6	0.4%	5.3%	
Mobile Total Subscribers	27.0	28.5	30.8	8.0%	14.1%	
Mobile Postpaid Subscribers	20.0	21.9	24.0	9.4%	20.1%	
Mobile Prepaid Subscribers	7.0	6.6	6.8	3.1%	(2.7)%	



⁽¹⁾ Includes PSTN and WLR Subscribers(2) Includes IPTV, DTH, and Tivibu GO subscribers(3) Includes IPTV and DTH subscribers

ARPU Performance

(TL)	9M '24	9M '25	YoY Change	Q3 '24	Q3 '25	YoY Change
Fixed Voice ARPU	86.3	94.8	9.8%	90.8	98.7	8.7%
Broadband ARPU	308.7	358.2	16.1%	349.3	393.5	12.6%
Tivibu ARPU	93.8	106.4	13.3%	99.5	113.1	13.6%
Mobile Blended ARPU	246.7	269.2	9.1%	262.3	267.5	2.0%
Mobile Blended ARPU (excluding m2m)	268.1	302.9	13.0%	286.0	308.5	7.8%
Mobile Postpaid ARPU	266.6	297.7	11.6%	284.0	291.9	2.8%
Mobile Postpaid ARPU (excluding m2m)	299.6	348.5	16.3%	320.0	352.4	10.1%
Mobile Prepaid ARPU	180.1	160.5	(10.9)%	179.5	161.8	(9.8)%



Regulatory Actions

April

 Interconnection rate decrease in Fixed (10%) and Mobile (33%)

November

- 3G tender held
- Mobile Number Portability introduced
- New Electronic Communications Law passed

2008

April

- About 52% reduction in MTRs
- 17% cut in double tandem FTR
- 38% decrease in GSM to GSM retail price cap
- TL per minute pricing introduced

December

 Naked Broadband services started

2010

January

WLR was introduced

November

 Deregulation on FTRs on international calls and liberalisation on their pricing

July

Calls over fixed line infrastructure was in fixed voice market

2014

deregulated. Accordingly, Türk Telekom is no longer designated as having SMP (significant market power)

April

• LTE Service launch

August

 Mobile on-net price floor regulation for TCELL was lifted

October

 The deadline to shift Port Transmission Model

2016

January

• Fair usage quota was lifted

2019

February

 TT Mobil is once again obligated to adhere to the 'Mobile Price Cap Tariff

2022

January

 Following the copper to fibre migration, Türk Telekom will be able to terminate services provided over the copper infrastructure

2024





2009

January

About 50%-55% reduction in MTRs on SMS

March

• Reduction in SCT rate (25% to 5%) on internet services

April

On-net price floor for TCELL

May

- About 29% reduction in MTRs
- MVNO regulation in place

July

• 3G service launch

September

- Fixed number portability introduced
- Local call liberalisation



April

- Mobile off-net price cap was increased by 4%
- SMS price cap was decreased by 48%

September

 Deregulation on MTRs on international calls and liberalisation on their pricing

October

• ICTA's fibre decision: FTTH/B will be excluded from the market analysis process until 25% fibre market share or for 5 years



2013

March

 Mobile on-net price floor for TCELL formulated by **Mobile Termination Rate** 1.7x

April

75% reduction in MTRs on SMS

July

20% reduction in MTRs

September

 Duct Sharing officially started



2015

August

LTE tender was held



January

2018

 SCT rates for mobile voice, fixed voice, mobile data, and fixed data was unified at 7.5%



2021

January

 SCT rates for mobile voice, fixed voice, mobile data, and fixed data was unified at 10%

June

Within 3 years from January 2022, mobile interconnection fees were decided to be gradually equalised at 2.10 kurus for all operators



2023

January

 Türk Telekom submitted its application to ICTA for the extension of the Concession Agreement for the fixed line services, which is valid until 28.02.2026

July

 The general VAT rate icreased from 18% to 20%, while the reduced VAT rate of 8% icreased to 10%



2025

August

 The Concession Agreement for the fixed line services has been amended and extended until February 28,2050

October

5G tender was held



History

1995

Separation from Post Office

Türk Telekom separated from the Post Office

2004

Aycell Merger with Aria

Aycell merged with iŞ-TiM's Aria and officially named "Avea İletişim Hizmetleri A.Ş"

2006

Avea Share Transaction

Acquisition of iŞ-TİM's 40.55% stake in Avea, raising total stake in Avea to 81.12%

2010

Invitel Acquisition

Acquired Pantel
(rebranded as Türk
Telekom
International), the
leading wholesale
capacity and data
services provider in
Central and
Eastern Europe to
complement its
international
carrier business
and infrastructure

2016

Brand Unification

Türk Telekom unified mobile, fixed voice, fixed broadband and TV brands under single "Türk Telekom" brand, while keeping Türk Telekomünikasyon A.Ş., TTNET A.Ş., and Avea İletişim Hizmetleri A.Ş. legal entities intact

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2019

Bond Issuance

Türk Telekom successfully completed its USD 500 mn bond offering with 6 year maturity

2022

Shareholder Change

Share Purchase
Agreement between
LYY and TWF has
been completed. LYY
sold its 55% stake in
TTKOM to TWF.

Establishment of a Consumer Finance Company

Consumer Finance company TT Finansman A.Ş. was established.

2024

Commitment to Reducing Carbon Emission

Targeting a 45% reduction in Türk Telekom Group's Scope 1 & 2 emissions in total by 2030 and Net Zero by 2050

Sustainable Bond Issuance

Türk Telekom issued its first sustainability bond of USD 500 mn with a maturity of 5 years

2001

Aycell Established

Türk Telekom's GSM operator, Aycell established (Aycell later named as AVEA after merging with Aria in 2004)

2005

Privatisation

Privatised through a 55% stake sale to Oger Telecom

2008

Public Offering

IPO with a listing on the Istanbul Stock Exchange and the sale of 15% stake owned by the Treasury to the public

3G

3G tender

2013

Integration Project Initiated

Integration project towards a customer oriented organisation

3

2014

Bond

Issuance

Türk Telekom

bond in two

issued USD 1 bn

tranches of USD

with maturities of

500 mn each,

5 and 10 years

Avea Share Transaction

2015

Avea share transfer completed; Türk Telekom has become the sole owner of Avea İletişim Hizmetleri A.Ş

LTE

LTE tender

2018

Establishment of CVC

The Corporate
Venture Capital
Company was
established under "TT
Ventures Proje
Geliştirme A.Ş."

Shareholder Change

55% shares of Türk Telekom transferred to LYY Telekomünikasyon A.Ş. (LYY) from OTAS

2020

Bond Issuance

Türk Telekom issued its first domestic bond of TL 150 mn with a maturity of 402 days

2023

Establishment of Sustainability Committee

Türk Telekom established a Sustainability Committee to strenghten its ESG governance

Renewable Energy Investments

405.8 MWe of SPP installed capacity has been allocated to Türk Telekom

2025

CDP's "A List

Türk Telekom has been recognised at the leadership "A" level in corporate sustainability by CDP

Extension of Concession Agreement

The Concession Agreement for the Fixed Line Services has been amended and extended until February 28,2050.

5G

5G tender was held



